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Office of the People's Speaker vicente (ben) c. pangelinan

MAY 21 2004

TIME: 4:55 |)AM ()PM RECEIVED BY:

Felix Perez Camacho Governor Kaleo Scott Movlan

Lieutenant Governor

Honorable Vicente C. Pangelinan Speaker I Mina Bente Siete na Liheslaturan Guåhan 155 Hessler Street Hagåtña, Guam 96932

Dear Mr. Speaker:

Transmitted herewith is Substitute Bill No. 119, "AN ACT TO REPEAL AND REENACT CHAPTER 103 OF TITLE 11 OF THE GUAM CODE ANNOTATED, AND TO REPEAL CHAPTER 12 OF DIVISION 2 OF TITLE 22 OF THE GUAM CODE ANNOTATED, RELATIVE TO CREATING THE OFFICE OF COMMISSIONER OF BANKING AND INSURANCE WITHIN THE DIVISION OF INSURANCE, SECURITIES AND BANKING OF THE DEPARTMENT OF REVENUE AND TAXATION AND TO MAKE VARIOUS AMENDMENTS THROUGHOUT THE BANKING AND INSURANCE CODES, RELATIVE TO THE RESPONISBILITIES, POWERS AND FUNCTIONS OF THE COMMISSIONER OF BANKING AND INSURANCE," which I signed into law on May 6, 2004 as Public Law 27-88.

The insurance industry has flourished and today comprises a substantial segment of the business community. Given the size and the complexity of the insurance business and its applicable regulations, it seems logical that more focus be given to the interests of the insurance business. With a Commissioner of Banking and Insurance, full-time attention would be devoted to the Furthermore, with the potential growth of captive insurance on Guam, this measure would facilitate the prosperity of this emerging enterprise.

Banks are regulated under federal statutes and rules. With Bill No. 119, full-time attention would be directed to the banking industry most especially the non-regulated finance companies to ensure that these companies are solvent and are safe investments.

However, certain provisions in Bill No. 119 regarding Automated Teller Machines were not included in the version of the Bill that was discussed at the public hearing. This, most notably, includes the requirement to furnish and maintain with the Commissioner a surety bond or a cash deposit in the amount of at least One Million Dollars (\$1,000,000). This requirement does not apply to a financial institution, the deposits of which are insured by an agency or instrumentality of the United States of America. It could happen that a non-bank with One Hundred Million Dollars (\$100,000,000) in capital would be required to spend premiums on a One Million Dollar (\$1,000,000) surety bond to enforce compliance.

Furthermore, there is a provision in Bill No. 119 that provides that the United States Department of Justice ("DOJ") shall forward requests for criminal offender records to the Federal Bureau of Investigation ("FBI"). Since Guam lacks jurisdiction over DOJ, any requests for criminal offender record should be forwarded to the Attorney General of Guam who in turn shall request them from the FBI.

Finally, the ATM provisions do not specifically require that each ATM transaction be encrypted to safeguard financial information of consumers or that cameras be maintained at all times as a feature of each ATM in order to trace each personal ATM transaction. Security measures are pivotal to protect against breaches occurring with today's advanced technology.

I intend to submit for legislative confirmation a qualified nominee for Commissioner to address these issues and to work with the Legislature in improving the environment for the banking and insurance industries.

Sinseru yan Magåhet,

FELIX P. CAMACHO

I Maga' låhen Guåhan Governor of Guam

Attachment: copy attached of signed bill

cc: The Honorable Tina Rose Muña-Barnes Senator and Legislative Secretary



MINA' BENTE SIETE NA LIHESLATURAN GUÅHAN

TWENTY-SEVENTH GUAM LEGISLATURE 155 Hessler Place, Hagatria, Guam 96910

April 27, 2004

The Honorable Felix P. Camacho I Maga'lahen Guåhan Ufisinan I Maga'lahi Hagåtña, Guam 96910



Dear Maga'lahi Camacho:

Transmitted herewith are Bill Nos. 178(LS), 193(COR), 256(LS), 261(LS) and 277(COR), and Substitute Bill Nos. 17(LS), 115(COR), 119(COR), 146(LS), 172(LS), 175(LS), 177(LS), 183(COR), 220(COR), 230(LS), 231(LS), 249(COR), 255(LS) and 258(LS) which were passed by *I Mina' Bente Siete Na Liheslaturan Guåhan* on April 23, 2004.

Sincerely,

TINA ROSE MUÑA BARNES

Legislative Secretar

Enclosures (19)

400 Paul 1 - 2 3010 × Chief Fiscal Officer 472-7484 • Pe

CF1- 0404->>94

I MINA'BENTE SIETE NA LIHESLATURAN GUÅHAN 2004 (SECOND) Regular Session

CERTIFICATION OF PASSAGE OF AN ACT TO I MAGA'LAHEN GUAHAN

This is to certify that Substitute Bill No. 119 (COR), "AN ACT TO REPEAL AND REENACT CHAPTER 103 OF TITLE 11 OF THE GUAM CODE ANNOTATED, AND TO REPEAL CHAPTER 12 OF DIVISION 2 OF TITLE 22 OF THE GUAM CODE ANNOTATED, RELATIVE TO CREATING THE OFFICE OF COMMISSIONER OF BANKING AND INSURANCE WITHIN THE DIVISION OF INSURANCE, SECURITIES AND BANKING OF THE DEPARTMENT OF REVENUE AND TO MAKE TAXATION AND **VARIOUS AMENDMENTS** THROUGHOUT THE BANKING AND INSURANCE RELATIVE TO THE RESPONSIBILITIES, POWERS AND FUNCTIONS OF THE COMMISSIONER OF BANKING AND INSURANCE," was on the 23rd day of April, 2004, duly and regularly passed.

Attested Tina Rose Muña Barnes Senator and Legislative Secretary	vicente (ben) c. pangelinan Speaker
This Act was received by I Maga'lahen Guå, at 16:45 o'clock A. M.	han this <u>27</u> day of April, 2004
	Assistant Sthff Officer
APPROVED:	Maga'lahi's Office
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jawacho	
FELIX P. CAMACHO	
I Maga'lahen Guåhan	
Date: May 6, 2004	

Public Law No. 27-88

I MINA'BENTE SIETE NA LIHESLATURAN GUÅHAN 2003 (FIRST) Regular Session

Bill No. 119 (COR)

As substituted by the Author and by the Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions, and further substituted by the Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions, and amended on the Floor.

Introduced by:

Toni Sanford
F. B. Aguon, Jr.
R. J. Respicio
J. M.S. Brown
F. R. Cunliffe
C. Fernandez
Mark Forbes
L. F. Kasperbauer
R. Klitzkie
J. A. Lujan
T. R. Muña Barnes
v. c. pangelinan
J. M. Quinata
Ray Tenorio

AN ACT TO REPEAL AND REENACT CHAPTER 103 OF TITLE 11 OF THE GUAM CODE ANNOTATED, AND TO REPEAL CHAPTER 12 OF DIVISION 2 OF TITLE 22 OF THE GUAM CODE ANNOTATED, RELATIVE TO CREATING THE OFFICE OF COMMISSIONER OF BANKING AND INSURANCE WITHIN THE DIVISION OF INSURANCE. SECURITIES AND BANKING OF THE DEPARTMENT OF REVENUE AND TAXATION AND TO MAKE VARIOUS AMENDMENTS THROUGHOUT THE BANKING INSURANCE CODES, **RELATIVE** TO THE RESPONSIBILITIES, POWERS AND FUNCTIONS OF THE COMMISSIONER OF BANKING AND INSURANCE.

BE IT ENA	CTFD	RY THE	PEOPLE	OF GUAM:
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equivalent.

- Section 1. Legislative Findings and Intent. *I Liheslaturan Guåhan*finds that in virtually every jurisdiction in the United States other than
 Guam, the responsibility of overseeing the operations and functions of the
 banking and insurance industries is performed by a Commissioner of
 Banking and Insurance or its equivalent, and not by an individual holding
 the position of Director of the Department of Revenue and Taxation or its
- *I Liheslaturan Guåhan* further finds that the responsibility of overseeing the collection of taxes and fees, auditing and enforcing Guam's tax codes, as well as directing the various other functions of the Department in and of itself requires more than the full-time attention of the Director, without regard to the added responsibilities of serving concurrently as the Banking and Insurance Commissioner.
- It is therefore the intent of *I Liheslaturan Guåhan* to relieve the Director of Revenue and Taxation of the responsibilities of overseeing the Banking and Insurance industries by creating the position of Commissioner of Banking and Insurance within the Department of Revenue and Taxation.
- Section 2. Chapter 103 of Title 11 of the Guam Code Annotated is hereby *repealed and reenacted* to read as follows:
- 21 **"CHAPTER 103**
- 22 OFFICE OF COMMISSIONER OF BANKING AND INSURANCE
- §103101. Establishment.
- 24 §103102. Banking and Insurance Commissioner.

1	§103103.	Banking and Insurance Board.
2	§103104.	Powers of Board and Commissioner.
3	§103105.	Order of the Commissioner.
4	§103106.	Hearing.
5	§103107.	Enforcement of Orders.
6	§103108.	Court Review.
7	§103109.	Other Employees.
8	§103110.	Banking or Insurance Interests of Officers and
9		Employees.
10	§103111.	Bond.
11	§103112.	Limitation of Personal Liability.
12	§103113.	Fees to Defray Expenses of Division.
13	§103114.	Commissioner's Annual Report.
14	§103115.	Examinations and Reports.
15	§103116.	Records of the Division.
16	§103117.	Preservation of Records.
17	§103118.	Standards in Regulations.
18	§103119.	Practices Injurious to Free Competition.
19	§103120.	Creation of the Banking and Insurance Enforcement
20		Fund.
21	§10 3	101. Establishment. There is, within the Division of
22	Insurance	, Securities and Banking of the Department of Revenue and
23	Taxation,	an Office of the Commissioner of Banking and Insurance
24	that shall	be charged with supervising banking and insurance

activities in Guam as provided in this Title, and in other legislation conferring jurisdiction upon the office.

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- For the purposes of this Chapter and unless otherwise specified, all references to banks and banking shall include, where applicable, banks, savings and loans, finance companies, mortgage brokers, credit unions, pawnshops, check cashing companies, foreign exchange companies and the like, including any entities that make loans, accept deposits, sell notes, corporate paper, debentures or similar instruments, transmit funds, own or operate automated teller machines also known 'customer/bank ('ATMs') services. as communication terminals' ('CBCTs'), 'electronic terminal devices', 'cash dispensing machines' and 'cash machines', or otherwise engage in any banking related activity.
- (b) For the purposes of this Chapter and unless otherwise specified, insurance organizations subject to regulation include carriers, general agents, subagents, solicitors, brokers and claims adjusters.
- §103102. Banking and Insurance Commissioner. There shall be a Commissioner of Banking and Insurance who shall be appointed by *I Maga'lahen Guåhan* (the Governor of Guam), with the advice and consent of *I Liheslatura* (the Legislature), and who shall serve under the direction of the Director of Revenue and Taxation.
 - (a) The Commissioner shall be the primary regulator of Guam banking and insurance institutions, and shall have the

1	authority expressly conferred by or reasonably implied from
2	the provisions of this Chapter.
3	(b) The salary of the Commissioner shall be equivalent
4	to the salary of the Director of Revenue and Taxation.
5	(c) The Commissioner shall have the following
6	minimum qualifications: a total of ten (10) years of experience
7	in a managerial position in one or both of the following areas:
8	(1) credit risk, loan portfolio quality, payments,
9	liquidity management, asset funding, investment banking
10	and securities, bank operations, and/or regulatory
11	compliance in a bank chartered by the United States or
12	one (1) of its states or territories or Guam; or
13	(2) administration, sales, law, counseling,
14	education, actuarial, and/or regulatory compliance in an
15	insurance company, brokerage or agency registered to do
16	business in the United States or one (1) of its states or
17	territories or Guam.
18	(d) The Commissioner shall perform all duties imposed
19	upon him by the provisions of this Title and other laws
20	regulating banking and insurance in Guam and shall enforce all
21	such provisions and laws.
22	(e) The Commissioner's powers extend to any and all
23	entities, whether or not the entity is a bank, or is partially-
24	owned or controlled by a bank, to the extent that the entity
25	engages in an activity that is permissible to banks pursuant to

1	Section 106191 of Title 11 of the Guam Code Annotated. Any
2	and all banks are subject to the powers of the Commissioner.
3	The Commissioner shall have the power to require a bank
4	subject to his powers to:
5	(1) Maintain its accounts in accordance with such
6	regulations as he may prescribe having regard to the size
7	of the organization and the nature of its operations.
8	(2) Observe methods and standards which he
9	may prescribe for determining the value of various types
10	of assets.
11	(3) Charge off the whole or part of an asset which
12	at the time of the Commissioner's action could not
13	lawfully be acquired.
14	(4) Write down an asset to its market value.
15	(5) Record liens and other interests in property.
16	(6) Obtain a financial statement from a
17	prospective borrower to the extent that the bank can do
18	so.
19	(7) Obtain insurance against damage to real
20	estate taken as security.
21	(8) Search, or obtain insurance for, the title to real
22	estate taken as security.
23	(9) Maintain adequate insurance against such
24	other risks as the Commissioner may determine to be

necessary and appropriate for the protection of depositors and the public.

- (f) The Commissioner's powers extend to any and all insurance entities, and he may examine, or cause to be examined, the books, papers, and property, and into the affairs of any insurer, broker, agent, solicitor, or rating bureau, or any person engaged in organizing, promoting, or forming any insurer, as the Board considers proper to determine whether any person has violated any provision of this Title and other laws relating to the business of insurance, and generally he may make such examinations, conduct such inquiries, and hold such hearings as are specifically provided for in this Title or as are reasonably necessary for the proper discharge of his duties.
- (g) In connection with any such examination, inquiry, or hearing, the Commissioner shall have the power to administer oaths; to summon and compel the attendance of witnesses; to examine under oath all persons having information or believed by him to have information concerning the affairs of any insurer, broker, agent, solicitor, or rating bureau, or any person engaged in organizing, promoting or forming an insurer, or any person whom the Commissioner believes is violating any provision of this Title and other laws relating to the business of insurance, and to compel such person to produce any books or papers under his custody or control relevant thereto.

If there should be a vacancy in the office of the 1 the Director shall 2 Commissioner, serve Acting as 3 Commissioner. §103103. Banking and Insurance Board. 4 There is hereby established in the Office of the 5 Commissioner of Banking and Insurance, a Banking and 6 Insurance Board that shall supersede the Banking Board, which 7 shall consist of the Commissioner and nine (9) members. The 8 9 Commissioner shall be Chairman. The nine (9) members shall be appointed by I10 Maga'lahi (the Governor) with the advice and consent of I 11 12 Liheslatura (the Legislature), in conformance with the requirements of §2105 of Title 4 of the Guam Code Annotated: 13 14 There shall be three (3) members who are (1) 15 executive officers of entities chartered as banks and 16 licensed to conduct business on Guam, at least one (1) of 17 which shall be a state bank as defined in §100102 of this 18 Title: 19 There shall be three (3) members who are **(2)** 20 executive officers of insurance businesses licensed to 21 conduct business on Guam; 22 (3)There shall be three (3) members who are not 23 directors, trustees, officers, employees or stockholders of 24 any entity chartered as a bank, or any entity engaged in

the insurance business, one (1) of whom must be an

1	attorney admitted to practice law on Guam, and only one
2	of whom shall be a classified employee of the government
3	of Guam.
4	(c) Six (6) members shall constitute a quorum. All
5	decisions made by the Board shall require six (6) affirmative
6	votes.
7	(d) The term of office of each member shall be six (6)
8	years except the initial appointments to the Banking and
9	Insurance Board shall be for the following terms as designated
10	by I Maga'lahi:
11	(1) five (5) members for a term of three (3) years; and
12	(2) four (4) members for a term of six (6) years.
13	Thereafter, the term of office of each member shall be six (6)
14	years.
15	(e) I Maga'lahi may, after notice and hearing, remove a
16	member for cause. Failure to attend two (2) consecutive legally
17	called Board meetings shall serve as sufficient cause for
18	removal.
19	(f) The Board shall meet at least once in each calendar
20	quarter. The Commissioner may call additional meetings of the
21	Board and shall do so upon the request of two (2) members.
22	Public notice for all Board meetings shall be given pursuant to
23	the provisions of the Open Government Law.
24	(g) No member shall participate in a proceeding before
25	the Board to which any corporation, partnership or

unincorporated association of which he or she is or was at any time in the preceding twelve (12) months a director, officer, partner, employee, member, or stockholder is a party. A member may disqualify himself or herself from participating in a proceeding for any other cause deemed by him or her to be sufficient.

- (h) At any meeting at which a quorum is not present, whether by reason of the inability of a member to participate or his or her voluntary disqualification, or otherwise, *I Maga'lahi* may designate the Director, or the head of any other department of the government of Guam, in that order, as acting members of the Board for the purpose of constituting a quorum, but he or she shall not designate more acting members than shall be necessary to constitute a quorum.
- (i) The Division shall provide such clerical, technical and legal assistance as the Board may require.
- (j) If the employment status of any member of the Board should be modified during the member's appointed term, such that the member would no longer meet the qualifications contained in this §103103, said individual shall no longer serve on the Board.
- (k) Any vacancy in Board membership shall be filled in conformance with the appointment and confirmation provisions of this §103103 to serve the remainder of the term so vacated.

1 §103104. Powers of Board and Commissioner. In addition to other powers conferred by this Title, 2 the Board shall have the power to: 3 Regulate its own procedures and practices in 4 5 accordance with the Administrative Adjudication Act. Implement by regulation not inconsistent 6 (2) 7 with law, any provision of this Title, and to define any term not defined in this Title as may be reasonably 8 9 necessary or appropriate for the administration of this Title and other laws of Guam relating to banking and 10 11 insurance. Such regulations shall be promulgated, 12 repealed in accordance amended, or 13 Administrative Adjudication Act. 14 Relative to banking, the Board may: (3)15 (i) Restrict the withdrawal of deposits from 16 all or one or more territorial banks where the Board 17 finds that extraordinary circumstances make such 18 restrictions necessary for the proper protection of 19 depositors in the affected institution; 20 (ii) Authorize a territorial bank until the close 21 of the next regular session of I Liheslatura to 22 participate in a public agency hereafter created 23 under the laws of Guam or of the United States, the 24 purpose of which is to afford advantages or 25 safeguards to banks or to depositors and to comply

with

with all requirements and conditions imposed upon such participants; and to engage in any banking activity in which banks subject to the jurisdiction of the Federal government may hereafter be authorized by Federal legislation to engage;

- (iii) Order the holder of shares in a territorial bank to refrain from voting said shares on any matter if it finds that such order is necessary to protect the institution against reckless, incompetent or careless management, safeguard the funds of depositors, or prevent the willful violation of this Title or of any lawful rule or order issued thereunder. In such a case, the shares of such a holder shall *not* be counted in determining the existence of a quorum or a percentage of the outstanding shares necessary to take any corporate action; or
- (iv) Order any person to cease violating a provision of this Title or a lawful regulation issued thereunder or to cease engaging in any unsound banking practice.
- (4) Relative to insurance, the Board may:
- (i) Enter into contracts for services with a Certified Financial Examiner in good standing with the Society of Financial Examiners and with an

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Actuary in good standing with the American Academy of Actuaries in the examination of insurance companies;

- (ii) Institute such actions or other lawful proceedings as it may deem necessary for the enforcement of provisions of this Title and other laws regulating insurance in Guam or any order or action made or taken by the Commissioner in pursuance of law; or
- (iii) If finding reason to believe that any person has violated any provisions of this Title and other laws regulating insurance in Guam, for which criminal prosecution is provided and in the opinion of the Commissioner would be in order, such information relative thereto shall be transmitted to the Attorney General.
- (5) Affirm, reverse or stay the enforcement of any order or ruling of the Commissioner.
- (6) Establish such rules and regulations in accordance with the Administrative Adjudication Act as may be necessary for the operation and management of banks.
- (b) The Board may remove a director, trustee, officer or employee of a territorial bank who becomes ineligible to hold his or her position or, who after receipt of an order to cease

under the preceding Subsection, violates this Title or a lawful regulation or order issued thereunder or who is dishonest or who is reckless or grossly incompetent in the conduct of banking business. It shall be a criminal offense against this Title for any such person, after receipt of a removal order, to perform any duty or exercise any power of any territorial bank for a period of three (3) years. A removal order shall specify the grounds thereof and a copy of the order shall be sent to the bank concerned. The Board may recommend removal of a director, trustee, officer or employee of a national or state bank.

- (c) Notice and hearing shall be provided in advance of any action taken by the Board. In cases involving extraordinary circumstances requiring immediate action, the Board may take such action but shall promptly afford a subsequent hearing upon application to rescind the action taken.
- (d) Members of the Board shall have access to any record of the Division, with reference to banking and insurance matters.
- (e) The Commissioner and the Board shall have the power to subpoena witnesses, compel their attendance, require the production of evidence, administer an oath and examine any person under oath in connection with any subject relating to a duty imposed upon or a power vested in the Commissioner or the Board. These powers shall be enforced by the *Superior Court of Guam*. An individual who claims privilege against self-

incrimination may nevertheless be compelled to testify, but he or she shall not be prosecuted or subjected to a penalty or forfeiture on account of anything concerning which he or she has testified under such compulsion, except for perjury committed in his or her testimony. Removal from an office or employment with a territorial bank or insurance company is not the imposition of a penalty or forfeiture.

- (f) The Board may, on petition of any interested person and after hearing, issue a declaratory order with respect to the applicability to any person, property or state of facts of this Title or a rule issued by the Board. The order shall bind the Board and all parties to proceeding on the state of facts alleged unless it is modified or reversed by a court having jurisdiction. A declaratory order may be reviewed and enforced in the same manner as other orders of the Board, but the refusal to issue a declaratory order shall *not* be reviewable.
- (g) No person shall be subjected to any civil or criminal liability for any act or failure to act made in good faith and in reliance upon an existing order, regulation or definition of the Board notwithstanding a subsequent decision by a court invalidating the order, regulation or definition.
- (h) The Board shall continuously review the provisions of this Title and other laws regulating banking and insurance in Guam and may, from time to time, make recommendations for

changes therein to I Maga'lahi and I Liheslatura in the 1 2 Commissioner's Annual Report. §103105. Order of the Commissioner. 3 order of the 4 Any finding, decision, or Commissioner shall be effective only when in writing and 5 signed by the Commissioner. Orders shall be filed in the 6 7 Division of Insurance, Securities and Banking of the 8 Department of Revenue and Taxation. 9 Every such order shall state: (b) 10 (1) Its effective date; 11 (2) Its intent or purpose; 12 (3) The grounds on which it is based; and 13 (4) The provisions of this Title and other laws 14 regulating banking or insurance in Guam pursuant to 15 which action is taken or proposed to be taken. 16 Except as may be provided in the provisions of this 17 Title and other laws regulating banking or insurance in Guam 18 respecting particular procedures, an order or notice may be 19 given by delivery to the person to be ordered or notified or by 20 mailing it by certified or registered mail, return receipt 21 requested, postage prepaid, addressed to the person at the 22 residence or principal place of business of the person as last of 23 record in the Department. Notice so mailed shall be deemed to

have been given when deposited in a letter depository of a

United States post office.

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§103106. Hearing. Within ten (10) days after the serving of notice of any order by the Commissioner, any person adversely and directly affected thereby may request a hearing on the subject of the order before the Commissioner. A final order shall be made within ten (10) days after the close of such hearing.

§103107. Enforcement of Orders. If any person fails to comply with an order that has become final, the Commissioner may apply for the enforcement of the order to the *Superior Court of Guam*. If the Court determines that the order was made and served in accordance with the law and that such person failed to comply therewith, the court shall enforce obedience to the order by writ of injunction or otherwise to enjoin upon such person compliance with the order.

§103108. Court Review. Any person aggrieved and directly affected by an order of the Board may appeal to the *Superior Court of Guam*, within thirty (30) days after issuance of the order. The filing of a petition for review shall not stay enforcement of an order, but the Court may order a stay upon such terms as it deems proper.

§103109. Other Employees. All officers and employees of the Division of Insurance, Securities and Banking, other than the Commissioner, shall be in the classified service.

The Commissioner may delegate to any officer or employee of the Division any of his or her powers and may designate any officer or employee of the Division to perform any of his or her duties.

§103110. Banking or Insurance Interests of Officers and Employees.

- (a) No employee of the Division shall be an officer, director, trustee, attorney, owner, shareholder, partner, broker, agent, solicitor, employee or representative of any bank or insurance company, or, except as hereinafter provided, receive, directly or indirectly, any payment or gratuity from any such organization, or be indebted to any bank or insurance company, or engaged in the negotiation of loans or contract of insurance for others with any such bank or insurance company.
- (b) This provision shall *not* prohibit being a depositor or insurance policy holder on the same terms as are available to the public generally, or being indebted to a bank on the same terms as are available to the public generally, including, *but not limited to*, a mortgage loan upon the mortgagor's own home, and installment debt of a personal nature.

§103111. Bond.

- (a) The Commissioner shall be bonded with a good and sufficient surety, as the Board shall determine and shall fix, conditioned that he or she shall faithfully account for and dispose of any funds and securities received into his or her custody or control, in accordance with applicable law.
- (b) All officers and employees of the Division of Insurance, Securities and Banking handling money or securities in the course of their duties, shall be bonded with a good and sufficient surety, in such amount as the Board shall determine and shall fix.

1	§103112. Limitation of Personal Liability. No member of the
2	Board or officer or employee of the Division shall be liable in any
3	civil action for damages for any act done or omitted in good faith in
4	performing the functions of his or her office.
5	§103113. Fees to Defray Expenses of Division.
6	(a) The Commissioner shall charge an examination fee
7	based on cost per hour per examiner, plus travel, per diem and
8	other related expenses for all institutions examined by him/her
9	or his/her staff.
10	(b) The Board may implement by regulation not
11	inconsistent with law additional fees as may be reasonably
12	necessary or appropriate for the administration of this Title and
13	other laws of Guam relating to banking and insurance. Such
14	regulations shall be promulgated, amended, or repealed in
15	accordance with the Administrative Adjudication Act.
16	(c) Such fees shall be paid directly to the Banking and
17	Insurance Enforcement Fund.
18	§103114. Commissioner's Annual Report.
19	(a) The Commissioner shall report to I Maga'lahi and I
20	Liheslatura annually, within sixty (60) days after the end of each
21	fiscal year. His/her report shall include:
22	(1) The text of all rules of the Division of general
23	application adopted or altered since his/her last previous
24	report.

(2) Recommendations for legislation.

- (3) A statement of the status and remaining assets and liabilities, as of the date of the most recent report of condition, summary of all changes occurring since his/her last previous report by reason of opening new territorial banks, mergers and conversions, and increases and decreases in capital of all banking organizations under the purview of the Commissioner.
- (4) A statement of the status, assets and liabilities, report of condition, and increases and decreases in capital of all other entities herein referenced as banks and not covered by Item (3) in this Subsection, based on criteria determined by the Commissioner.
- (5) A tabulated statement and synopsis of the reports which have been filed in his/her office showing the conditions of every admitted insurer, the general condition of the insurance business and interests in Guam, and other matters covering insurance, for the preceding year.

§103115. Examinations and Reports.

(a) The Commissioner need not examine or cause to be examined any financial institution that is regulated by the FDIC, the Board of Governors of the Federal Reserve Bank, or the Office of the Comptroller of Currency, so long as the financial institution has received a satisfactory rating or its equivalent by the regulatory agency.

(b) The Commissioner may accept, adopt, or use in lieu of an examination prescribed herein, all or any part of the results of an examination conducted by a Federal regulatory agency of a Guam financial institution for the same period or subject matter that would be covered by an examination required or permitted under this Article.

- (c) In the event that the Commissioner has not received a satisfactory or equivalent rating by a territorial bank's primary safety and soundness regulator for the most recent examination period, the Commissioner shall examine the condition of each territorial bank at least once in each calendar year and shall require each such organization to submit a report of its condition as of such dates as he or she may fix at least twice in each calendar year. Only summary examinations and reports shall be required in respect of fiduciary activities that are subject to court accounting. A report of examination shall be sent to the organization examined.
- (d) In the event that the Commissioner has not received a satisfactory or equivalent rating of a corporation by its primary safety and soundness regulator for the most recent examination period, the Commissioner may examine any corporation the majority of the stock of which is owned by a territorial bank or which is found by the Board to be controlled by a territorial bank.

(e) In the event that it has not received a satisfactory or equivalent rating by its primary safety and soundness regulator for the most recent examination period, the Commissioner shall examine the condition of each state chartered bank authorized to do business on Guam in conjunction with the examination performed by the Federal Deposit Insurance Corporation and State Regulatory Authority and shall require each such organization to submit a report of its condition as of such dates as he or she may fix at least twice in each calendar year. Only summary examinations and reports may be required in respect of fiduciary activities that are subject to court accounting. A report of examination shall be sent to the organization examined.

- (f) In the event that it has not received a satisfactory or equivalent rating by its primary safety and soundness regulator for the most recent examination period, the Commissioner may examine each state bank and may require each such organization to submit a report of its condition as of such dates as he or she may fix. Only summary examinations and reports may be required in respect of fiduciary activities that are subject to court accounting. A report of examination shall be sent to the organization examined.
- (g) The Board shall determine the need and frequency for necessary reporting and for examination of insurance

carriers, but shall require an examination no less often than 1 once every five (5) years. 2 3 The Board shall determine the need and frequency for examination of all of the entities referenced under §103101 4 5 of this Chapter. §103116. Records of the Division. 6 Information from the records of the Division shall 7 (a) not be revealed to any person other than members of the Board, 8 except with the consent of the Commissioner and shall not be 9 10 subject to subpoena, unless otherwise permitted by territorial, 11 state or Federal law, rule or regulation. Reports of examinations made by the Division shall 12 be retained for five (5) years. 13 The Commissioner shall keep and preserve in a 14 (c) 15 permanent form a full record of all proceedings, including all of 16 his or her orders, findings and decisions and a full statement of 17 his/her reasons for arriving at and issuing the same. 18 A copy of any document on file with the Division (d) 19 that is certified by the Commissioner as being a true copy may 20 be introduced in evidence as if it were the original pursuant to 21 the provisions of Guam law. 22 The Commissioner shall establish a schedule of fees 23 for copies of documents and may adopt regulations prescribing 24 the method for maintaining records in accordance with the

Administrative Adjudication Act.

§103117. Preservation of Records.

- (a) Every territorial bank and insurance company shall retain its business records for such periods as are or may be prescribed by or in accordance with the terms of this Title.
- (b) Each territorial bank shall retain permanently the minute books of meetings of its stockholders and directors, its capital stock ledger and capital stock certificate ledger or stubs, its general ledger, its investment ledger, its copies of bank examination reports, and all records which the Board shall, in accordance with the terms of this Title, require to be retained permanently. The Commissioner in his/her discretion may require that certain records be reproduced and stored in a safe deposit box.
- (c) Each insurance company shall retain permanently the minute books of meetings of its stockholders and directors, its ledgers, and all records that the Board shall, in accordance with the terms of this Title, require to be retained permanently. The Commissioner in his/her discretion may require that certain records be reproduced and stored in a safe deposit box.
- (d) All other bank and insurance records shall be retained for such periods as the Board shall, from time to time, issue regulations classifying all records kept by territorial banks and insurance companies and prescribing the period for which records of each class shall be retained. Such periods may be permanent or for a lesser term of years. Such regulations, may

from time to time, be amended or repealed. Prior to issuing any such regulation, the Board shall consider:

- (1) Actions at law and administrative proceedings in which the production of records might be necessary or desirable.
- (2) Territorial, State and Federal statutes of limitations applicable to such actions or proceedings.
- (3) The availability of information contained in bank and insurance company records from other sources.
- (4) Such other matters as the Board shall deem pertinent in order that its regulations will require banks and insurance companies to retain their records for as short a period as is commensurate with the interests of customers and shareholders and of the people of Guam.
- (e) Any territorial bank or insurance company may dispose of any record which has been retained for the period prescribed by or in accordance with the terms of this Title for retention of records of its class, and shall thereafter be under no duty to produce such record in any action or proceeding.
- (f) Any territorial bank or insurance company may cause any or all records at any time in its custody to be reproduced photographically or electronically pursuant to the provisions of Guam law and any reproduction so made shall have the same force and effect as the original thereof and be admitted in evidence equally with the original.

(g) To the extent that they are not in contravention of any law of the United States, the provisions of this Section shall apply to all banks and insurance companies doing business in Guam.

§103118. Standards in Regulations. The Board and the Commissioner, in the exercise of the power to make rules and issue regulations pursuant to this Title, shall act in the interests of promoting and maintaining sound banking and insurance systems, the security of deposits and depositors and other customers, the preservation of the liquid position of banks, the compliance with local law or regulation of any bank, and in the interest of preventing injurious credit expansions and contractions, and injury to the people of Guam.

§103119. Practices Injurious to Free Competition. Except as otherwise expressly provided by law, no person directly or indirectly shall enter into any contract, understanding or combination with any insurer or manager, agent or representative thereof for the purpose of, nor shall any such persons or insurers jointly or severably do any act or engage in any practice for the purpose of:

- (a) Controlling the rates to be charged, or the commissions or other compensations to be paid, for insuring any risk or class of risks; or
- (b) Entering into any agreement to commit, or individually or by any concerted action committing, any act of boycott, coercion, or intimidation resulting or tending to result

in unreasonable restraint of, or a monopoly in, the business of insurance.

§103120. Creation of the Banking and Insurance Enforcement Fund. There is hereby established, separate and apart from other funds of the government of Guam, a special fund known as the 'Banking and Insurance Enforcement Fund' (hereinafter the 'Fund'). The Fund shall not be commingled with the General Fund or any other fund of the government of Guam. The Fund shall be held in an account or accounts at a Guam financial institution or institutions separate and apart from all other accounts and funds of the government of Guam. The Fund shall not be subject to I Maga'lahi's transfer authority. The Fund shall be used for enforcement within the purview of the Office of Commissioner of Banking and Insurance, and the Banking and Insurance Board, subject to appropriations."

Section 3. The following changes are made to Title 11 of the Guam Code Annotated: (a) §100102 of Chapter 100 is amended; (b) §100103 of Chapter 100 is amended; (c) §106601 (a) of Chapter 106 is amended; and (d) a new Chapter 104 is added, as follows:

(a) §100102 of Chapter 100:

"§100102. Automated Teller Machine (ATM), Bank, Territorial Bank, Commercial Bank, Savings Bank, State Bank, National Bank, as used in this Title:

'Automated teller machine' ('ATM') means a customer/bank communication terminal ('CBCT') or other such device either manned or unmanned which may be activated through an accepted

card or other means of access to an account at a financial institution, as such terms are defined in 15 U.S. Code § 1693a of the Electronic Funds Transfer Act; or any other electronic terminal or device either manned or unmanned which may be activated by the use of a credit card for the purpose of obtaining credit from the card issuer, as such terms are defined in 15 U.S. Code § 1602 of the Truth in Lending Act, other than a device provided and maintained by the card issuer or under its authority for the sole purpose of electronically authorizing sales transactions at a merchant's place of business. A device shall not be deemed maintained or provided under authority of the card issuer merely by reason of the fact that credit may be obtained electronically through the device.

'Bank' or 'Commercial Bank,' except as otherwise provided in this Title, means an officially chartered institution empowered to receive deposits, make loans, provide checking and savings account services, and/or conduct a general commercial banking activity, organized under strict requirements of either the Federal or a state or territorial government.

'Bank holding company' means a bank holding company as defined in Section 2(a)(1) of the Bank Holding Company Act of 1956, as amended.

'Control' shall be construed consistent with Section 2(a)(2) of the Bank Holding Company Act of 1956, as amended.

1	'Customer/bank communication terminal' ('CBCT') has the
2	meaning set forth in this Section for 'automated teller machine'
3	('ATM').
4	'National Bank' means any bank chartered under the national
5	banking laws of the United States.
6	'Out-of-state bank' has the meaning set forth in §106351 of this
7	Title.
8	'Savings Bank' means any bank whose charter limits its powers
9	to accepting deposits to accounts that which may only be withdrawn
10	after notice.
11	'State Bank' means any bank chartered under the banking laws
12	of one of the states of the United States.
13	'Territorial Bank' means any bank chartered by Guam."
14	(b) §100103 of Chapter 100:
15	"§100103. General Definitions. In this Title, unless the context
16	otherwise requires:
17	'Action' in the sense of a judicial proceeding includes
18	recoupment, counter-claim, set-off, suit in equity and any other
19	proceedings in which rights are determined.
20	'Board' when used with an initial capital letter means the
21	Banking and Insurance Board of Guam.
22	'Commissioner' means the Commissioner of Banking and
23	Insurance.

'Community' means a city, town, municipality or incorporated village in Guam, or where not within any of the foregoing, a trade area in Guam.

'Court' means a court of competent jurisdiction.

'Department' means the Department of Revenue and Taxation.

'Division' means the Division of Insurance, Securities and Banking within the Department of Revenue and Taxation.

'Executive Officer' when referring to a bank, means any person designated as such in the by-laws and includes, whether or not so designated, the president, any vice-president, the treasurer, the cashier, the comptroller and the secretary, or any person who performs the duties appropriate to those offices.

'Fiduciary' means trustee, agent, executor, administrator, committee, guardian or conservator for a minor or other incompetent person, receiver, trustee in bankruptcy, assignee for creditors or any holder of a similar position of trust.

'Good faith' means honesty in fact in the transaction and some reasonable ground for belief that the transaction is rightful or authorized.

'Item' means any instrument for the payment of money even though negotiable, but does not include money.

'Officer' when referring to a bank, means any person designated as such in the by-laws and includes, whether or not so designated, any executive officer, the chairman of the board of directors, the chairman of the executive committee, and any trust officer, assistant

vice president, assistant treasurer, assistant cashier, assistant comptroller or any person who performs the duties appropriate to those offices.

'Person' means an individual, corporation, partnership, joint venture, trust estate or unincorporated association.

'Reason to know' means that upon the information available to a person of ordinary intelligence in the particular business, or of the superior intelligence or experience which the person in question may have, would infer that the fact in question exists or that there is such a substantial chance of its existence that, if exercising reasonable care with reference to the matter in question, conduct would be predicated upon the assumption of its possible existence."

(c) §106601 (a) of Chapter 106:

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"§106601. Branch Banks.

(a) As used in this Article, unless a different meaning is required by the context, the following words and phrases shall have the following meanings:

'Branch' means a place of business of a bank, other than the bank's main office, at which deposits are received, loan payments are received, cash is dispensed or money is lent. A customer-bank communication terminal, also commonly known as an 'automated teller machine,' or 'ATM,' is not a branch.

'Out-of-state bank' has the meaning set forth in §106351 of this Chapter.

1	'Interstate merger transaction' has the meaning set forth in
2	§106351 of this Chapter."
3	(d) New Chapter 104:
4	"CHAPTER 104
5	AUTOMATED TELLER MACHINE ENTITIES
6	§104101. Regulation.
7	§104102. Penalties.
8	§104103. Criminal Offender Record Information Requests.
9	§104101. Regulation.
10	(a) Every entity shall obtain a license issued by the
11	Department for each automated teller machine ('ATM') owned,
12	operated, maintained or deployed. For the purpose of this
13	Chapter, 'Entity' means and includes individuals,
14	organizations, businesses and other persons acquiring,
15	deploying, operating or maintaining one or more automated
16	teller machines, or which permit one or more automated teller
17	machines to be deployed, operated or maintained on premises
18	controlled by it. 'Entity' shall not include commercial banks as
19	defined and regulated under this Title.
20	(b) The review and approval process for a license
21	under this Chapter shall be conducted by the Banking and
22	Insurance Board.
23	(c) The Board may license an entity if all of the
24	following are provided to the Department and presented to the
25	Board pursuant to Subsection (b) of this Chapter:

1	(1) The entity submits a comprehensive financial
2	review of its finances as may be required by the Board.
3	(2) The entity submits a financial review, as may
4	be required by the Board, of all shareholders holding
5	more than five percent (5%) of the outstanding shares,
6	whether voting or non-voting, of each class of common or
7	preferred stock of the entity, all officers, all partners and
8	any agents of the entity, and the entity's business tax
9	returns, statements of net worth and liabilities, and proof
10	of ability to support any liabilities to be incurred.
11	(3) The entity validates, as the case may be, the
12	identification of all shareholders holding more than five
13	percent (5%) of the outstanding shares, whether voting or
14	non-voting, of the common or preferred stock of the
15	entity, all officers, and all partners and any agents of the
16	entity. Validation shall include all of the following:
1 <i>7</i>	(a) Name to social security number
18	matches.
19	(b) Criminal record checks.
20	(c) Residency verification.
21	(d) A check against a list provided by the
22	Office of Foreign Assets Control in the
23	United States Department of Treasury.
24	(e) Business records check.

- (4) The entity submits a review of its current and previous foreign and domestic acquirer business relationships.
- (5) The entity demonstrates that comprehensive and verifiable 'ATM' inventory procedures and controls are established and implemented that identify the location of any and all 'ATMs', whether initially installed at a location or subsequently relocated.
- (6) The entity submits a review of the soundness of its general business and operating practices with respect to its ability to manage the risks inherent in its business, including demonstrating its knowledge of the parties with which it contracts, demonstrating adequate operating reporting practices, and demonstrating adequate record keeping.
- (7) The entity submits information as to the proposed place of operation or deployment of the automated teller machine.
- (8) The entity shall furnish such other information as the Board may require in evaluating the application for a license.
- (d) The fee to be paid by an entity applying for licensure by the Board shall be no less than the fee paid by banks operating automated teller machines on Guam. The fee and all fees related to the licensing of automated teller

machines shall cover the costs to the Department for licensing the entity. Such fee shall be deposited into the Banking and Insurance Enforcement Fund.

- (e) Any entity issued a license under this Chapter other than an entity which is a financial institution, the deposits of which are insured by an agency or instrumentality of the United States of America, shall, as a condition to such license, furnish to and maintain with the Commissioner a surety bond, or cash deposit, in the amount of at least One Million Dollars (\$1,000,000) as security for all claims or demands that may be asserted and sustained against the entity holding the license and related in any way to an automated teller machine licensed to such entity, including, *but not limited to*, improper use of information derived from any transactions processed using an automated teller machine licensed to such entity.
- (f) Any Automated Teller Machine not operated by a bank or other Federally insured financial institutions shall display a disclaimer prominently in plain view on each machine that states the following:

'This Automated Teller Machine is not operated by a Federally insured financial institution.'

§104102. Penalties. It shall be a misdemeanor punishable by a fine of not more than Twenty-Five Thousand Dollars (\$25,000) if any entity does any of the following:

(a) Conducts business in Guam without being licensed pursuant to this Chapter.

(b) All penalties, fines and licensing fees collected under this Chapter and from all licensing fees paid by all banks in Guam for the operation of an automated teller machine or customer-bank communication terminal shall be set aside in the Banking and Insurance Enforcement Fund to be utilized by the Department to enforce the provisions of this Section.

§104103. Criminal Offender Record Information Requests.

- (a) The Department may submit fingerprint images and related information to the U. S. Department of Justice with respect to the license application of an individual defined under §104101(a) as an entity, for the purpose of obtaining information as to the existence and nature of a record of state and Federal convictions and arrests for which the U. S. Department of Justice establishes that the individual was released on bail or on his or her own recognizance pending trial.
- (b) Requests from the Department for Federal criminal offender record information received by the U.S. Department of Justice pursuant to this Section shall be forwarded by the U.S. Department of Justice to the Federal Bureau of Investigation."
- Section 4. Chapter 104 of Title 11, Guam Code Annotated, [Subsection (d) of Section 3 of the Bill (on page 38)] shall be effective immediately; however, its provisions shall be enforced for those entities

- 1 with existing licenses for ATMs only upon renewal of those licenses but not
- 2 later than July 1, 2004.

- 3 Section 5. The following changes are made to Title 14 of the Guam
- 4 Code Annotated: (a) Subitem (1) of §4107 is amended, (b) Subitem (3) of
- 5 §4108 is amended, (c) §4111 is amended, and (d) Subitems (1), (2), (3) and
- 6 (4) of §4203 are amended as follows:

(a) Subitem (1) of §4107:

"(1) Except as provided in Subsection (2), if a creditor contracts for or receives a separate charge for insurance, the amount charged to the debtor for the insurance may not exceed the premium to be charged by the insurer, as computed at the time the charge to the debtor is determined, conforming to any rate filings required by law and made by the insurer with the Commissioner of Banking and Insurance."

(b) Subitem (3) of §4108:

"(3) A refund or credit required by Subsection (2) is appropriate as to amount if it is computed according to a method prescribed or approved by the Commissioner of Banking and Insurance or a formula filed by the insurer with the Commissioner of Banking and Insurance at least thirty (30) days before the debtor's right to a refund or credit becomes determinable, unless the method or formula is employed after the Commissioner of Banking and Insurance notifies the insurer that he or she disapproves it."

(c) §4111:

"§4111. Cooperation Between Administrator and Commissioner of Banking and Insurance.

The Administrator and the Commissioner of Banking and Insurance are authorized and directed to consult and assist one another in maintaining compliance with this Chapter. They may jointly pursue investigations, prosecute suits and take other official action, as may seem to them appropriate, if either of them is otherwise empowered to take the action. If the Administrator is informed of a violation or supposed violation by an insurer of this Chapter, or of the insurance laws and regulations of Guam, he or she shall advise the Commissioner of Banking and Insurance of the circumstances."

(d) Subitems (1), (2), (3) and (4) of §4203:

- "(1) A creditor may not provide consumer credit insurance upon a form delivered or issued for delivery in Guam or at a premium rate or charge unless the form and premium rate or charge have been approved by the Commissioner of Banking and Insurance or have been on file with him or her for thirty (30) days and he or she has not notified the insurer of his/her disapproval.
- (2) All policies, certificates of insurance, notices of proposed insurance, applications for insurance, endorsements and riders relating to consumer credit insurance delivered or issued for delivery in Guam and the schedules of premium rates or charges pertaining thereto shall be filed by the insurer with the Commissioner of Banking and Insurance.

- (3) If a group policy of consumer credit insurance has been or is delivered in another state before or after the effective date of this Act, the insurer shall file with the Commissioner of Banking and Insurance the group certificate of insurance and notice of proposed insurance delivered or issued for delivery in Guam and the schedules of premium rates or charges pertaining thereto.
- (4) The Commissioner of Banking and Insurance shall, within thirty (30) days after the filing, according to Subsection (2) or (3), of any form or schedule of premium rates or charges, disapprove the form or schedule of premium rates or charges and notify the insurer of his/her disapproval:
 - (a) if the premium rates or charges are unreasonable in relation to the benefits provided under the form; or
 - (b) if the form contains provisions which are unjust, unfair, inequitable or deceptive or encourage misrepresentation of the coverage or are contrary to any provision of the Insurance Code Division 2 of Title 22, Guam Code Annotated, or of any rule or regulation promulgated thereunder."

Section 6. §21105 of Chapter 21 of Title 16 of the Guam Code Annotated is amended to read:

"§21105. Notice to Insured.

No cancellation or refusal to renew by an insurer of a policy of automobile insurance shall be effective unless the insurer shall deliver or mail, to the named insured at the address shown in the policy, a written notice of the cancellation or refusal to renew. Such notice shall:

- (a) Be approved as to form by the Commissioner of Banking and Insurance prior to use;
- (b) State the date, not less than thirty (30) days after the date of such mailing or delivering on which such cancellation or refusal to renew shall become effective, except that such effective date may be fifteen (15) days from the date of mailing or delivery when it is being cancelled or not renewed for the reason set forth in §21104;
- (c) State the specific reason or reasons of the insurer for cancellation or refusal to renew or be accompanied by a statement that upon written request of the named insured, mailed or delivered to the insurer not less than twenty (20) days prior to the effective date of cancellation or refusal to renew, the insurer will specify the reason or reasons for such cancellation, or refusal to renew, the insurer to supply such information within five (5) days of receipt by it of such request; and
- (d) Advise the insured of his right to request in writing, within ten (10) days of the receipt of the notice of cancellation or intention not to renew, or of the receipt of the reason or reasons for the cancellation or refusal to renew, if they were not stated in the notice of cancellation or of intention not to renew,

1	that the Commissioner of Banking and Insurance review the					
2	action of the insurer."					
3	Section 7. The following changes are made to Title 22 of the Guan					
4	Code Annotated: (a) Subitem (l) is amended and new Subitems (ff), (gg)					
5	and (hh) are added all to §12104, Article 1, Chapter 12, Division 2; (b)					
6	§15704.1 of Article 7, Chapter 15, Division 2 is amended; (c) Subitems (f),					
7	(g) and (h) of §15704.2 of Article 7, Chapter 15, Division 2 are amended					
8	(d) §15803 of Article 8, Chapter 15, Division 2 is amended; (e) §15804 of					
9	Article 8, Chapter 15, Division 2 is amended; (f) Subitem (5) of §23101 of					
10	Chapter 23, Division 2 is amended; (g) §23120 of Chapter 23, Division 2 is					
11	amended, as follows:					
12	(a) Subitems (l), (ff), (gg) and (hh) of §12104, Article 1, Chapter 12,					
13	Division 2:					
14	"(1) 'Department' means the Department of Revenue and					
15	Taxation.					
16	(ff) 'Board' means the Banking and Insurance Board.					
17	(gg) 'Commissioner' means the Commissioner of Banking and					
18	Insurance.					
19	(hh) 'Office' means the office of the Commissioner of Banking					
20	and Insurance."					
21	(b) §15704.1 of Article 7, Chapter 15, Division 2:					
22	"§15704.1. Application for License.					
23	(a) A person applying for a resident insurance					
24	producer license shall make application to the Commissioner of					
25	Banking and Insurance on the Uniform Application and declare					

1	under penalty of refusal, suspension or revocation of the license			
2	that the statements made in the application are true, correct and			
3	complete to the best of the individual's knowledge and belief			
4	Before approving the application, the Commissioner of Banking			
5	and Insurance shall find that the individual:			
6	(1) is at least eighteen (18) years of age;			
7	(2) has not committed any act that is a ground for			
8	denial, suspension or revocation set forth in this			
9	Title;			
10	(3) has paid the fees set forth in this Title; and			
11	(4) has successfully passed the examinations for the			
12	lines of authority for which the person has applied.			
13	(b) A business entity acting as an insurance producer is			
14	required to obtain an insurance producer license. Application			
15	shall be made using the Uniform Business Entity Application.			
16	Before approving the application, the Commissioner of Banking			
17	and Insurance shall find that:			
18	(1) the business entity has paid the fees set forth in this			
19	Title; and			
20	(2) the business entity has designated a licensed			
21	producer responsible for the business entity's			
22	compliance with the insurance laws, rules and			
23	regulations of Guam."			
24	(c) Subitems (f), (g) and (h) of §15704.2 of Article 7, Chapter 15,			
25	Division 2:			

- "(f) The license shall contain the licensee's name, address, personal identification number, the date of issuance, the lines of authority, the expiration date and any other information the Commissioner of Banking and Insurance deems necessary.
- (g) Licensees shall inform the Commissioner of Banking and Insurance by any means acceptable to the Commissioner of Banking and Insurance of a change of address within ninety (90) days of the change.
- (h) In order to assist in the performance of the duties of the Commissioner of Banking and Insurance, the Commissioner of Banking and Insurance may contract with non-governmental entities, including the National Association of Insurance Commissioners ('NAIC'), or any affiliates or subsidiaries that the NAIC oversees, to perform any ministerial functions, including the collection of fees, related to producer licensing that the Commissioner of Banking and Insurance and the non-governmental entity may deem appropriate."

(d) §15803 of Article 8, Chapter 15, Division 2:

"§15803. Affidavit as Prerequisite to Procurance of Insurance: Contents.

Before the person named in such license shall procure, effect or issue any such insurance policy or indemnity contract or surety bond, he or she shall in every case execute and file with the Commissioner his or her affidavit in acceptable form that the insured is unable to procure in any company or companies or insurers admitted to do business in Guam the amount or kind of insurance necessary to protect the property or undertakings of the insured, described in such affidavit at rates *not less than* the minimum rates on such property promulgated by an authorized rating bureau or other bureau or conference whose rates have been accepted by the Commissioner of Banking and Insurance, and filed in the insurance department as the fair and equitable rate."

(e) §15804 of Article 8, Chapter 15, Division 2:

"§15804. Limitations on Issuance: Endorsement on Policy: Filing of Power of Attorney: Validity of Power.

Such surplus line insurance shall only be issued after the insured has procured insurance in companies admitted to do business on Guam to the full amount which such companies are willing to write on such property. Every policy issued under this Section shall be endorsed 'Issued in an unauthorized company, under agent's (or broker's) license no. ______' which endorsement shall be properly filled in and signed by the broker or agent.

Before registering and delivering any such policy for an unauthorized insurance company or insurer, such broker or agent shall procure from such company or insurer a power of attorney which shall empower him or her as its attorney in fact to receive and accept on its behalf service of any and all writs, processes and summonses requisite or necessary to give complete jurisdiction of any such company or insurer to any of the courts of Guam, and shall

be deemed to constitute such attorney the authorized agent of such company or insurer upon whom lawful service may be made of all writs, processes and summonses in any case, suit or proceeding in any court mentioned herein. Such power of attorney shall be valid so long as such company or insurer has any liability existing in Guam on account of any outstanding policies or unpaid claims pending against it. Such broker or agent shall file such power of attorney with the Commissioner of Banking and Insurance promptly on receipt of same."

(f) Subitem (5) of §23101 of Chapter 23, Division 2:

"(5) Commissioner means the Commissioner of Banking and Insurance."

(g) §23120 of Chapter 23, Division 2:

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"§23120. Confidentiality Treatment of Captive Information.

All information pertaining to Guam Captive Insurance Companies shall be deemed proprietarily and confidential unless:

- (a) The Commissioner of Banking and Insurance deems it in the public interest to make such information available for public inspection; or
- (b) The Parent authorizes the Commissioner of Banking and Insurance to make available such information for public inspection."
- Section 8. Repeal. Article 2 of Chapter 12 of Division 2 of Title 22 of the Guam Code Annotated, is hereby *repealed*.
- Section 9. The Banking Board to be replaced by the Banking and Insurance Board pursuant to this Act, shall continue its functions for ninety

- 1 (90) days after this Act becomes law, and on the ninety-first (91st) day shall
- 2 cease to exist and shall have no further authority to act.
- 3 Section 10. Name changes. All references in Guam Law to the
- 4 "Banking Commissioner" and the "Insurance Commissioner" shall be
- 5 changed to the "Commissioner of Banking and Insurance." All references
- 6 to the "Banking Board" shall be changed to the "Banking and Insurance
- 7 Board." The Compiler of Law shall make all changes as provided herein.
- 8 Section 11. Severability. If any of the provision of this Act or its
- 9 application thereof to any person or circumstances is found to be invalid or
- 10 contrary to law, such invalidity shall not affect other provisions or
- 11 applications of this Act which can be given effect without the invalid
- 12 provisions or applications, and to this end the provisions of this Act are
- 13 severable.

Office of Senator Antoinette (Tol..) Sanford Assistant Majority Leader

TWENTY-SEVENTH GUAM LEGISLATURE

Chairwoman, Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions Suite 15B, 777 Route 4, Sinajana, Guam 96910 / Telephone (671) 479-8664/6 Fax (671) 479-8667 Email: senatorsanford@ite.net

April 2, 2004

Senator Lou Leon Guerrero Chairperson, Committee on Rules & Health TWENTY-SEVENTH GUAM LEGISLATURE 155 Hesler Street Hagatna, Guam 96910

Dear Senator Leon Guerrero.

The Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions, to which Bill No. 119 as substituted by the Author and further substituted by Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions, "An act to repeal and reenact Chapter 103 of Title 11 GCA and to repeal Chapter 12 of Division 2 of Title 22 of GCA relative to creating the Office of Commissioner on Banking and Insurance within the Division of Insurance, Securities and Banking of the Department of Revenue and Taxation", was referred, wishes to report its findings and recommendation TO DO PASS as substituted by the Committee.

The voting record is as follows: TO PASS NOT TO PASS **ABSTAIN** TO PLACE IN INACTIVE FILE Copies of the Committee report and other pertinent documents are attached. Antoinette (Toni) Sanford

Attachment.

Office of Senator Antoinette (Tol..) Sanford Assistant Majority Leader

TWENTY-SEVENTH GUAM LEGISLATURE

Chairwoman, Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions

Suite 15B, 777 Route 4, Sinajana, Guam 96910 / Telephone (671) 479-8664/6 Fax (671) 479-8667 Email: senatorsanford@ite.net

Bill No. 119 as substituted by the Author and further substituted by Committee on Economic Development. Retirement, Investments, Public Works and Regulatory Functions, "An act to repeal and reenact Chapter 103 of Title 11 GCA and to repeal Chapter 12 of Division 2 of Title 22 of GCA relative to creating the Office of Commissioner on Banking and Insurance within the Division of Insurance, Securities and Banking of the Department of Revenue and Tayation."

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FRANK B. AGUON, JR	•			
Vice/Chairperson				
LARRY KASPERBAUER				
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TINA MUNA-BARNES				
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JOHN M. QUINATA		·		
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RORY J. RESPICIO				
Member				
BEN C. PANGELINAN				
Speaker & Ex-officio Member				
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Office of Senator Antoinette (Tol..) Sanford Assistant Majority Leader

TWENTY-SEVENTH GUAM LEGISLATURE

Chairwoman, Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions
Suite 15B, 777 Route 4, Sinajana, Guam 96910 / Telephone (671) 479-8664/6 Fax (671) 479-8667 Email: senatorsanford@ite.net

April 2, 2004

MEMORANDUM

TO:

Committee Members

FROM:

Chairwoman

SUBJECT:

Committee Report and Voting

Transmitted herewith for your information and action is the report Bill No. 119 as substituted by the Author and further substituted by Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions, "An act to repeal and reenact Chapter 103 of Title 11 GCA and to repeal Chapter 12 of Division 2 of Title 22 of GCA relative to creating the Office of Commissioner on Banking and Insurance within the Division of Insurance, Securities and Banking of the Department of Revenue and Taxation."

Please review the report and take the appropriate action on the voting sheet. Your prompt attention and action on this matter is greatly appreciated. Should you have any questions regarding the report or accompanying documents, please do not hesitate to contact me.

Antoinette (Toni) Sanford

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Attachment.

COMMITTEE ON ECONOMIC DEVELOPMENT, RETIREMENT, INVESTMENTS, PUBLIC WORKS, AND REGULATORY FUNCTIONS

Twenty-Seventh Guam Legislature 155 Hesler Street, Hagatna Guam 96910



COMMITTEE REPORT ON

BILL NO. 119 (COR)

As Substituted by the Author and further Substituted by the Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions

AN ACT TO REPEAL AND REENACT CHAPTER 103 OF TITLE 11 OF THE GUAM CODE ANNOTATED AND TO REPEAL CHAPTER 12 OF DIVISION 2 OF TITLE 22 OF THE GUAM CODE ANNOTATED, RELATIVE TO CREATING THE OFFICE OF COMMISSIONER ON BANKING AND INSURANCE WITHIN THE DIVISION OF INSURANCE, SECURITIES AND BANKING OF THE DEPARTMENT OF REVENUE AND TAXATION.

COMMITTEE MEMBERS Chairperson Senator Toni Sanford Vice-Chairperson Senator Frank B. Aguon, Jr.

Majority Members
Senator Lou Leon Guerrero
Senator Tina Muña Barnes
Senator John M. Quinata
Senator Rory J. Respicio
Speaker ben c. pangelinan

Minority Members
Senator Jesse A. Lujan
Senator Larry Kasperbauer

I. <u>OVERVIEW</u>

A. Purpose and Essential Elements

[NOTE: Bill 119 as Substituted by the Author was originally publicly heard on June 11, 2003, amended in Committee and reported out to the Committee on Rules. The members of the Committee on Rules referred the bill back to the Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions for additional amendments and a second public hearing, to be conducted on the further amended bill.]

Unlike Guam, most jurisdictions in the United States place the responsibility of overseeing the operations and functions of the banking and insurance industries in the hands of a Commissioner or Commissioners on Banking and Insurance or their equivalents. In Guam these responsibilities are held by the Director of the Department of Revenue and Taxation.

The responsibilities of overseeing the collection of taxes and fees, the auditing and enforcement of Guam's tax codes, as well as the administration and direction of the other functions of the Department are in and of themselves enormous and require the full-time attention of the Director, without the added distractions of overseeing the Banking and Insurance industries.

The purpose of Bill 119 is to place the responsibilities of the Banking and Insurance Commissioner with the newly created position of Commissioner on Banking and Insurance within the Department of Revenue and Taxation.

B. Section By Section

Section 1. Legislative Findings and Intent:

Finds that Guam is one of few jurisdictions that do not have a Commissioner on Banking and Insurance or equivalent. Responsibility overseeing collection of taxes and fees, the auditing and enforcement of Guam's tax codes, and directing other functions of Rev & Tax require full-time attention of Director, therefore Legislature intends to relieve Director of oversight of banking and insurance industries by creating position of Commissioner on Banking and Insurance within the Department of Revenue and Taxation.

Section 2. repeals and reenacts Chapter 103 of Title 11 GCA

Creates the Office of Commissioner on Banking and Insurance within the Division of Insurance, Securities and Banking of Rev & Tax.

§103101. Establishment. Establishes Office of Commissioner on Banking and Insurance in Division of Insurance, Securities and Banking of Rev & Tax. Defines what constitutes a bank: "references to banks and banking shall include, where applicable, savings and loans, finance companies, mortgage brokers, credit unions, pawnshops, check cashing companies, foreign exchange companies and the like, including any businesses that make loans, accept deposits, sell notes, corporate paper, debentures or similar instruments, operate Automated Teller Machine (ATM) services, or transmit funds."

§103102. Banking and Insurance Commissioner. Creates position appointed by Governor, confirmed by Legislature, serves under direction of Director of Rev & Tax. Salary is equivalent of Director. Specifies qualifications for position of Commissioner. Specifies powers of commissioner. Deputy Director is NOT eliminated as in original bill.

§103103. Banking and Insurance Board. Board consists of ten members including Commissioner who is Chair, and replaces Banking Board. Banking Board ceases to exist when act becomes effective. Three members from banking community, three from insurance community, three from general public one of whom may be GovGuam employee are appointed by Governor with Legislative approval. Six members constitutes a quorum and six votes necessary for action. Serve six-year terms except original appointees of which three shall serve two year terms, three shall serve four year terms and three shall serve six year terms.

§103104. Powers of Board and Commissioner. Regulates procedure and practice. Implement provisions and rules not inconsistent with law under AAA. Specifies powers of Board relative to banking and insurance industries. Board must periodically review existing banking and insurance codes and make recommendations for change.

§103105. Order of the Commissioner. Findings, decisions and orders of Commissioner in writing are deemed orders. States what orders should contain. States how orders should be transmitted.

§103106. Hearing. Any person directly affected by order of the Commissioner may request hearing on matter.

§103107. Enforcement of Orders. Commissioner may apply for enforcement of order to Superior Court.

§103108. Court Review. Persons aggrieved by Board may appeal to Superior Court.

§103109. Other Employees. All employees except Commissioner are classified. Commissioner may delegate his powers to employees in division and may designate employee to perform his duties.

§103110. Banking or Insurance Interests of Officers and Employees. Employees of Division shall not work for or be shareholders in banks or insurance companies or receive directly or indirectly payment or gratuity. Employees may be account holders.

§103111. Bond. Commissioner and employees are prohibited from banking and insurance activities except as account or policy holders. Commissioner must be bonded in amount to be determined and approved by Governor but not less than \$10,000. Bonds are required for handling money or securities.

- §103112. Limitation of Personal Liability. Members of Board and employees not liable in civil action for damages while performing job in good faith.
- §103113. Fees to Defray Expenses of Division. Commissioner shall charge examination fees. Board may implement new or revised fees through AAA. Fees are to be paid directly to General Fund
- §103114. Commissioner's Annual Report. Commissioner submits report annually 60 days after end of each fiscal year. Report to include text of all rules adopted since last report; recommendations for legislation; status of each bank; summary of changes since last report; conditions of every insurer, general condition of insurance business and interests in Guam.
- §103115. Examinations and Reports. Commissioner shall examine condition of each bank once each year. Board determines need and frequency for examination and reporting of insurance companies. Results of Federal examinations or portions may be used in lieu of similar local exams or portions.
 - §103116. Records of the Division. Records confidential. Records shall be retained for five years. Copies on file with Commissioner may be certified as true copies by Commissioner and introduced in evidence pursuant to Guam law. Commissioner shall establish fees for copies of documents through AAA.
- §103117. Preservation of Records. Banks and insurance companies shall retain business records for prescribed periods. Banks and insurance companies shall retain books and records required.
 - §103118. Standards in Regulations. Rules and regulations made shall be in best interests of maintaining sound banking and insurance systems, security of deposits, preservation of liquid position of banks and sound insurance system.
- §103119. Practices Injurious to Free Competition. Controlling rates, commissions or compensation not allowed. Boycott, coercion, intimidation or monopoly not allowed.
- **Section 3.** Repeals Chapter 12 of Division 2 of title 22GCA. Original Insurance Commissioner statutes now incorporated into this act.
- **Section 4.** Indicates new references for Insurance Commissioner and Banking Commissioner

Section 5 Severability clause.

C. Public Hearing Conducted

The Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions conducted a public hearing on Bill 119 As Substituted by the Author and further Substituted by the Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions on March 8, 2004,

beginning at at 9:15 a.m. in the Legislative Public Hearing Room, I Liheslaturan Guahan, in Hagåtña. Public notice was provided on March 1, 2004 and March 4, 2004.

INOTE: This was the second hearing conducted for Bill 119. The first hearing was held on June 11, 2003, on an earlier version of the bill, which was substantially revised for the second hearing. Please note that the report from the first hearing is appended to the end of this report.}

Committee Chairwoman Toni Sanford called the public hearing to order. Committee members in attendance at that time were: Speaker ben c. pangelinan and Senator Lou Leon Guerrero. Non-member present was Senator Robert Klitzkie. Arriving during the course of the hearing were Senatorial members Tina Rose Muña Barnes and John M. Quinata and Senatorial non-members Carmen Fernandez and Ray Tenorio.

Appearing in favor of the measure were Mr. Larry Butterfield, president of the Guam Banker's Association and Mr. Brion Kanda, Vice President of Underwriting Marketing for Takagi and Associates.

Submitting written testimony in favor of the bill were Mr. Artemio B. Ilagan, Director of the Department of Revenue and Taxation and current Banking & Insurance Commissioner, and Mr. Gerry Perez, Administrator of the Guam Economic Development and Commerce Authority. All written testimony is attached to this report.

II. SUMMARY OF TESTIMONY

Mr. Larry Butterfield, president of the Guam Banker's Association appeared before the Committee and provided oral testimony in support of Bill 119. He said: "We have testified previously on this. There have been some amendments made to the bill that we believe strengthen it and we support wholeheartedly; among those, are the inclusion of finance companies, mortgage brokers, credit unions, pawn brokers – all the other financially related entities among the group of regulated entities. This is most appropriate and done in all the states in which I am familiar and its done in the public interest. We support it."

Senator Sanford thanked Mr. Butterfield for his testimony. She stated the Committee has heard an earlier version of the bill previously on June 11th and because there were major changes made it was decided to conduct another public hearing on the Bill as substituted by the Committee.

Mr. Brion Kanda, Vice President of Underwriting Marketing for Takagi and Associates, a Guam based general insurance agency appeared before the Committee and provided oral testimony in support of the bill. He had provided previous testimony on the bill and asked that that testimony be resubmitted to the Committee in support of the bill in his capacity as Chairman of the Insurance Association of Guam.

Mr. Kanda stated his previous testimonies both on behalf of Takagi and Associates and the Insurance Association of Guam support each other – in favor of Bill 119. He said: "We are very much in favor of the proposal to create a separate office of Banking and Insurance Commissioner. As we all know current law requires or stipulates that that

office and responsibilities of those offices be held by the director of the Department of Revenue and Taxation, which is in addition to all the additional and multi responsibilities of the director as our tax collector in charge of real estate, securities sales, division of motor vehicles and drivers licensing. Any one of those responsibilities in and of themselves would require the full time attention of a person of director level status. The business of insurance, based on data published in the Business Almanac of Guam and the Northern Marianas annual publication of Glimpses of Guam, also publishers of Guam Business Magazine – the last year for which reliable data is available is 2001. The data for 2001 shows that total gross business receipts for Guam was \$3,686,000,000. Insurance premiums alone, totaled \$241 million and that's nearly 7% of the total business receipts for the island's economy. That's quite a substantial segment of the business community that not only should be given some attention but because it is a regulated industry I think must have focused attention by a director level regulator."

Mr. Kanda stated that is why the Association is in support of the bill. He said: "There are some technical concerns and questions we have concerning some of the provisions of the bill, however, generally we are in support and in favor of the bill."

Senator Sanford stated the Committee is interested in Mr. Kanda's comments and technical concerns he may have because the Committee will continue to receive testimonies before the Substitute bill is reported out.

Speaker Pangelinan asked Mr. Butterfield if he had any concerns with regard to how finance companies are going to be regulated, whether we need to be more specific in those regulations rather than just putting them under the banking board's purview and review?

Mr. Butterfield responded that he did not think the statute should necessarily be more specific. He said: "The board and or the Commissioner needs to promulgate regulations that specify exactly what they should do. I don't think that anyone would know now how it should read."

Senator Klitzkie stated, "Under the bill we would ask the same person to regulate everything from pawn shops to large multi-national banking and insurance corporations – is that a full plate for that banking commissioner?"

Mr. Butterfield affirmed, saying, "It's better than the current situation where the head of Revenue and Tax is responsible for a whole bunch of other things as well as these. We will need to have some expertise within this particular department, both as it relates to insurance and banking."

Senator Klitzkie stated in the past Guam had a Banking Commissioner – a gentleman named Bill Thomason and an Insurance Commissioner named Bob Smith – at one time the positions were filled and there actually was regulation. "When those positions were no longer filled, the situation was that the director of revenue and taxation just didn't have time to really devote much attention to it. Even 25 years ago, there probably was enough work for a banking commissioner and enough work for an insurance

commissioner. I am wondering if we might not just be loading that one person up too much?"

Mr. Kanda stated he echoed Mr. Butterfield's comments that if you compare it with the present situation – if you have a director that has 20 different responsibilities now and we're able to remove two of those responsibilities into a position that is focused on those two responsibilities full time, then it would seem clear that some of the focus that has been lacking would be restored.

Senator Klitzkie asked how we would go about regulating some of the small finance companies. "We have the Uniform Credit Code on the books, do we even have regulations for pawn shops?" Mr. Butterfield stated: "I don't know that we do. Typically, and I am familiar with Washington state statutes, the Division of Finance does regulate pawn shops; they do require that the operator submit annual financial statements and they are subject to licensing by the Division of Finance and if they are found not to have an adequate financial condition than they'll pull the license. I think a whole lot of work does have to be done by the new commissioner to get to where the regulation should be."

Senator Lou Leon Guerrero stated the bill does contain a provision for the commissioner to establish rules and regulations in accordance with the Administrative Adjudication Act. She said: "I am very much interested in the insurance sector because of my oversight on health and the impacts of insurance on healthcare services and benefits. We're struggling as a community with malpractice insurance premiums and the cost of that, I would look to the Banking and Insurance Commissioner and the board to see if there is any way we can regulate that at a more reasonable cost to the community. This is not a complete answer to the voids that we have had in the past, however, it is a start. The authorities and powers given are flexible to get the work going. The person who is ultimately selected to fill the new position will certainly be busy. The issue that I like is that more attention will be afforded to these two important industries."

Senator Sanford stated that "in light of the fact that captive insurance is an area for potential growth –having a commissioner separate from the director would devote sufficient attention to this issue. On the banking side, the focus would be more on the non-regulated finance companies as banks fall under considerable scrutiny and are regulated under federal statutes and regulation. We've got to make sure this new commissioner pays attention to liquidity of these non-regulated finance companies to ensure solvency and safe investments. Trying to combine the two statutes has been challenging, however, we hope the substitute bill which includes a new board would provide the needed change."

Referring to page 26 of the bill which states "the commissioner shall not examine or cause to be examined any financial institution that is regulated by FDIC Board of Governors and Federal Reserve Bank Office of Control and Currency as long as that financial institution has received satisfactory rating," Speaker Pangelinan asked Mr. Butterfield would there be any other instance where even if it receives a satisfactory rating for these financial institutions that the commissioner may have an interest in examining it?

Mr. Butterfield affirmed – for example safety and soundness might not be the primary concern. Speaker Pangelinan asked whether it would be better to change that provision so as not to be prohibitive and substitute language 'shall not be required' instead of 'shall not'? Mr. Butterfield agreed.

Speaker Pangelinan asked Mr. Butterfield to explain what summary examinations and reports may be required in respect of fiduciary activities that are subject to court accounting? Mr. Butterfield responded that would involve the Trust Department of a bank where it may or may not be determined necessary to do an examinations; this would be to protect the public's interests. Speaker Pangelinan asked if only summary examinations were required, and does that go far enough or would there be other examinations that maybe should be required in terms of fiduciary activities? Mr. Butterfield stated probably not; he would leave it up to the discretion of the commissioner and the board.

In his written testimony, Mr. Artemio B. Ilagan, Director of the Department of Revenue and Taxation stated that he was in favor of Bill 119 for two reasons. First, the collection of taxes and the regulation of financial institutions each require the full time attention of a director or commissioner. Second, he agrees with the provisions concerning the minimum qualifications of a commissioner, and that the commissioner must be appointed by the Governor and confirmed by the Legislature.

Mr. Ilagan suggested several amendments. First, he proposed that the board and commissioner be authorized to contract for services required of a Certified Financial Examiner in good standing with the Society of Financial Examiners and an Actuary in good standing with the American Academy of Actuaries in the examination of insurance companies. Second, he noted that state commissioners have no jurisdiction over nationally chartered banks.

In his written testimony, Mr. Gerry Perez, Administrator of GEDCA made comments in support of the role the Banking and Insurance Commissioner would have in furthering the development of Guam's economy.

There being no other testimony or questions, Senator Sanford declared Bill 119 as substituted by the author and further substituted by the Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions to have been publicly heard.

III. <u>COMMITTEE FINDINGS</u>

The Committee on Economic Development, Retirement, Insurance, Public Works, and Regulatory Functions finds that several other suggestions provided by those testifying were appropriate and would improve the legislation and therefore has made the following cumulative changes to Section 2 of the version of Bill 119 as Substituted by the Author and originally publicly heard on June 11, 2003:

Section 1. Legislative findings and intent: minor changes

Section 2: Adds a new Chapter	103 to 11	GCA relative	to the	Office of C	Commissioner o	n
Banking and Insurance:						

Banking and	Insurance:
• 103101	Adds ATM operators to definition of bank services Adds new item (b) identifying insurance organizations covered
• 103102	Deletes removal of Deputy Director Changes "having management responsibility" to "management level" under subparagraph (c), qualifications Adds "investment banking and securities" to qualifications Adds insurance experience to qualifications Adds "or territories" to qualifications Changes "would be" to "is" as part of powers Adds insurance oversight as part of powers
• 103103	Moved from 103106 Board composition changed to 10 members with a quorum of six Adds "entities chartered as" to subparagraph (b) (1) Adds requirement that one board member must be from state bank Adds "officer" to subparagraph (b) (2) Adds "entity chartered as a," changes "which" to "whom"and specifies "classified" employee in subparagraph (b) (3) Initial appointments are staggered, three serve two years, three serve four years, three serve full six year terms Public notice per Open Gov't Law required for Board meetings Banking board ceases to exist 90 days from effective date of this act Adds new subparagraphs (k) and (l) regarding replacing Board members
• 103104	Moved from 103107 Adds powers relative to insurance Requires Board to continuously review laws regulating banking and insurance and make recommendations for changes Adds provision to allow Board to contract Certified Financial Examiner and Actuary for examinations
• 103105	Orders amended based on Oregon code
• 103106	Moved from 103117 Minor edits
• 103107	Moved from 103118
• 103108	Restrictive and questionable language removed
• 103109	Moved from 103103 Bonding moved to 103111
• 103110	Moved from 103113 Adds financial interest language from 103111 Amends banking or insurance interest of officers and employees
• 103111	Moved from 103104 Moves financial interest paragraph to 103110 Adds bonding for employees as determined by Board from 103109 Adds Board determination for commissioner's bonding

• 103112	Moved from 103114
• 103113	Moved from 103110 Adds language to allow implementation of fees through AAA
• 103114	Moved from 103111 Subsection rewritten for clarity Adds Inguage to cover reporting on entities not covered in earlier subitem
• 103115	Moved from 103109 Adds language to allow usage of portions of federal examinations in lieu of portions of local examinations; changes "shall not" to "need not" in reference to examinations Removes reference to nationally chartered bank Adds new item (g) specifying maximum period between examinations
• 103116	Moved from 103112 Adds language to allow true copies to be used as originals in evidence pursuant to Guam law Adds provision to allow fees and regulations for record preservation to be adopted through AAA
• 103117	Moved from 103115 Minor edits throughout subsection
• 103118	Moved from 103116 Minor edits
• 103119	No changes
Four of the r changes as f	remaining six sections of the further substituted bill contain a number of ollows:
Section 3.	Amends 11GCA §100102 to add definition of "automated teller machine," modify definition of "bank" and add definition of "customer/bank communication terminal."
	Amends11GCA §100103 relative to definitions of "Board," and "Commissioner."
	Amends 11GCA §106601 relative to branch banks.
	Adds a new Chapter 104 to Title 11GCA relative to Automated Teller Machine Entities, establishing regulations, setting penalties and specifying actions on Criminal Offender Record Information Requests.
Section 4.	Amends 14GCA §4107 (1), §4108 (3), §4111 and §4203 (1), (2), (3), and (4) to change language to identify Commissioner on Banking and Insurance
Section 5.	Amends §21105 of Chapter 21 of Title 16 GCA to change language to identify Commissioner on Banking and Insurance
Section 6.	

Amends§15704.1 and §15704.2 (g) and (h) of Article 7, Chapter 15, Division 2 of Title 22 GCA to change language to identify Commissioner on Banking and Insurance

Amends §15803 and §15804 of Article 8, Chapter 15, Division 2 of Title 22 GCA to change language to identify Commissioner on Banking and Insurance

Amends §23101 and §23120 of Chapter 23, Division 2 of Title 22 GCA to change language to identify Commissioner on Banking and Insurance

Section 7. Repeals Article 2 of Chapter 12 of Title 22 GCA relative to the Insurance Commissioner

Section8. Severability clause

IV. COMMITTEE RECOMMENDATIONS

The Committee on Economic Development, Retirement, Investments, Public Works, and Regulatory Functions recommends that Bill No. 119, as substituted by the author and further substituted by the Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions be amended as indicated in Section III. above, and further recommends that Bill No. 119, as Substituted by the Author and Further Substituted by the Committee on Economic Development, Retirement, Investments, Public Works, and Regulatory Functions, "AN ACT TO REPEAL AND REENACT CHAPTER 103 OF TITLE 11 OF THE GUAM CODE ANNOTATED AND TO REPEAL CHAPTER 12 OF DIVISION 2 OF TITLE 22 OF THE GUAM CODE ANNOTATED, RELATIVE TO CREATING THE OFFICE OF COMMISSIONER ON BANKING AND INSURANCE WITHIN THE DIVISION OF INSURANCE, SECURITIES AND BANKING OF THE DEPARTMENT OF REVENUE AND TAXATION," be reported out with the recommendation to do pass.

V. PREVIOUS HEARING

[NOTE: The Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions conducted an earlier public hearing on Bill 119 as Substituted by the Author, on June 11, 2003, in the Legislative Public Hearing Room, I Liheslaturan Guahan, in Hagatna. A summary of testimony and the committee's findings and recommendations from that hearing are included below.]

June 11, 2003 Summary of Testimony

Mr. Brion Kanda, Chair of the Insurance Association of Guam, a professional organization made up of non-life insurance companies, agents and brokers that engage in the business of insurance on Guam. He stated that his organization wholeheartedly supports the proposal to create a new office of insurance and banking commissioner along with the proposal to establish a combined commission for the regulation of insurance and banking business. The business of insurance on Guam according to the last commissioner's annual report for the year 2001, generated more than \$326 million in premium sales. During the same period of time the year 2001, according to Guam Business Magazine's Business Almanac, the estimated Gross Island Product for the island of Guam was just shy

of \$3 billion dollars, making Guam's insurance industry a contributor of nearly 11 percent of the island's Gross Island Product.

Mr. Kanda said that the business of insurance is a regulated industry, and the regulatory functions are provided by a branch of the Dept of Revenue and Taxation – the Securities, Insurance, Banking, and Real Estate Branch. Given the size of the industry, given the numbers of citizens and residents of Guam that participate in the insurance industry and the given the high level of regulatory functions that the Dept of Revenue and Taxation are obliged to conduct on our business, he said it did not make sense that such an important facet of the economy be combined with the functions of the other four professions because combining of regulatory functions can often cause the insurance industry to get a short shrift.

Mr. Kanda said that it was not unusual for a simple filing of an insurance form to take 30 to 45 days to receive approval. There are a number of statutory mandates that have not been implemented because of lack of resources given to Rev and Tax to implement these mandates. He said that the creation of and separate funding of an office of banking and insurance commissioner would help to address a lot of these deficiencies and should be given a lot of attention because the insurance industry has changed quite dramatically in the 40 or 50 years since this regulatory mechanism was set up.

Mr. Kanda said that some changes must be made in insurance statutes and regulations to modernize them, to bring them up to standards that are present throughout the region if not the entire world. Some local laws and regulations are antiquated, if not obsolete, and the establishment of a separate regulatory office for insurance would help achieve these goals.

Larry Butterfield, president of Citizens Security Bank and President of the Guam Banker's Association, expressed his general support of the concept of a division of Banking and Insurance—but believes the emphasis of the bill and of the division should be on risk and addressing those areas where risks exist to the general public interest. Territorial banks, state banks and national banks are currently regulated by the FDIC, by the Office of Comptroller of Currency, or the Office of Thrifts Supervision; and are examined and regularly supervised by those agencies. In addition, those organizations that have a holding company like Citizens Security Bank, also are regulated by the Federal Reserve Board. Lenders have plenty of regulation and are examined annually by professional examiners.

In contrast, he said, there are finance companies operating in Guam that are not examined, not regulated, or supervised by anyone. They make loans, they sell millions of dollars in deposits they call them debentures or capital notes. Mr. Butterfield said that no one knows anything about their financial condition and they compete with banks for deposits, they sell these notes to the general public that have no knowledge and so, that is a risk that should be covered by this department.

Mr. Butterfield said that he believed that the definition of banking should be expanded to include finance companies and credit unions. Credit unions make loans, they accept deposits, just like banks and in fact, Guam has one large credit union that is larger than some of the banks that are here.

He pointed out that in many states, pawn shops are included, as are payday loan companies and check cashing companies because those present risks. He noted that a recent ad in the newspaper advertised for money secured at 8 percent; with the collateral mortgaged on real property in Guam. The value of that real property was not indicated, but it is high by market standards indicating that there is probably quite a bit of risk.

He said he supports the concept and believe those entities – whether banks, finance companies or insurance companies that are not currently examined on an annual basis should be. Those that are currently examined by competent federal examiners should be last on the list.

Ed Untalan, appearing on behalf of GEDCA administrator Gerry Perez submitted written testimony and orally presented highlights. He said GEDCA is in favor of this legislation not specifically focusing on the banking and securities section, but more so as it works towards assisting the Guam Captive Insurance Association and promoting that industry.

Mr. Untalan recommended taking advantage of this opportunity to amend the legislation to include captive insurance companies. He also recommended to including protective sell legislation and rent-a-captives. He said that rent-a-captives legislation is a niche that the Caymans and Bermuda and all the big domiciles have already developed and are now entering into the Asian market. He also noted that a lot of the promotions in Japan have come back with the request to see protective sale legislation established.

He noted that GEDCA's efforts with the Guam Captive Insurance Association is beginning to show some interest, but more so on the protective sales side of the rent-a-captives. GEDCA prepared proposed amendments and submitted them to the committee for consideration. GEDCA has worked closely with the Dept of Revenue and Taxation, everyone wants to see a separate insurance commissioner.

Artemio Ilagan, Director of the Department of Revenue and Taxation, stated that he was in support of bill 119. He began by explaining the present set-up of Rev and Tax: the Director is appointed by the governor and confirmed by the Legislature; a Deputy Director is appointed by the governor; and a Deputy Tax Commissioner is a classified employee. These are the top three managers of the department.

As an employee of the Department for 23 years, Mr. Ilagan said that on the tax side of the department programs are in place for training and hiring employees and the requirements are very strict as to who can come in as an auditor or a collector; the requirements are very stringent to get in. On the insurance and banking side, there are six employees; two have degrees and the rest are learning as they work. The employees need training to be efficient in their jobs.

He said the bill is a step in the right direction. It shows that there are qualifications for a person to sit in this position and it outlines the duties he is to perform. In the past, the Deputy Director was just an appointment by the governor and his duties were not defined so he could do whatever he wanted within the department and it may not be something with the insurance or banking side.

Speaker Pangelinan asked Mr. Ilagan where the Banking and Insurance commissioner would he be housed. Mr. Ilagan responded that he would still be housed within Rev and Tax, but his duties and his qualifications will be defined and he would have to pass legislative confirmation. He went on to sat that it would be very inefficient to open up another department. There are 47 financial institutions out there and 201 insurance companies out there, as opposed to the tax side – everybody files tax and everybody is required to file by Guam Territorial Income Tax laws, so there is a big difference between enforcing a tax law and enforcing or trying to regulate insurance and banking.

Senator Muña Barnes said that having a separate banking and insurance commissioner would relieve the director in his responsibilities and give him more freedom to concentrate collecting taxes and what is owed. Her primary concern was how this position would be funded.

Senator Sanford – reiterated she hoped the purpose of the bill is a step in the right direction and assured those testifying that all of their appropriate concerns would be incorporated.

The Chamber of Commerce provided a written statement signed by Vice Chairman of the Board Stephen C. Ruder, but did not testify orally. Their testimony was in general support of the intent of Bill 119 and made several recommendations for amendments, including providing specific job description and qualifications for the position of Commissioner; clearly defining the term "Insurance Company;" making allowances for FDIC insured institutions; and for an expansion of the securities section.

Senator Sanford declared Bill 119 publicly heard and adjourned the Public Hearing.

June 11, 2003 Committee Findings

The Committee on Economic Development, Retirement, Insurance, Public Works, and Regulatory Functions finds that several other suggestions provided by those testifying were appropriate and would improve the legislation and therefore has made the following changes:

- Added "Legislative Findings and Intent;"
- Included, when referring to banks and banking, "savings and loans, finance companies, mortgage brokers, credit unions, pawnshops, check cashing companies, foreign exchange companies, and the like, including any businesses that make loans, accept deposits, sell notes, corporate paper, debentures or similar instruments, or transmit funds;"
- Clarifies that the Commissioner replaces the Deputy Director and the Director acts as an ex-officio Commissioner in the absence of the Commissioner;
- Requires that the Commissioner have certain minimum qualifications;
- Extends Commissioner's authority to non-banking entities as defined;
- Allows removal of a Board member for failure to attend two consecutive official meetings;
- Requires Board to: "regulate its own procedure and practice" and issue regulations according to the provisions of the Administrative Adjudication Act, removing specific rules and procedures originally specified in §103107 (a) (2);

• Empowers Board to "establish such rules and regulations in accordance with the Administrative Adjudication Act as may be necessary for the operation and management of savings banks and non-bank entities;"

- Prevents Commissioner from examining banks already examined by FDIC or similar organization and given satisfactory ratings, and
- Eliminates "\$12207. Records" which was inadvertently and incorrectly left in the final edit of the substitute bill.

Subsequent to the Public Hearing, The Committee received additional testimony from Mr. Kanda expressing concern with §103119 (a), which he felt might make meetings of the Insurance Association of Guam illegal. The Committee finds that §103119 of Bill 119 is taken directly from §12213 of Title 22 GCA, the existing Insurance Commissioner statutes and no amendment is necessary.

Recommendations that the language be modified to address concerns with the captive insurance industry were tabled to be acted upon in separate legislation concerning captive insurance.

Senator Toni Sanford, Chairwoman, COMMITTEE ON ECONOMIC DEVELOPMENT, RETIREMENT, INSURANCE, PUBLIC WORKS, AND REGULATORY FUNCTIONS PUBLIC HEARING: 9:00 am MONDAY ~ MARCH 08, 2004 **BILL NO. 119** LOCATION: Legislature Public Hearing Room, Hagatna POSITION for / against TITLE **ADDRESS** PRINT NAME COMPANY PRESIDENT Gum BANKERI ASSOCIATION LARRYBUTTERFIELD FOIL. Sum POUTBALL ASSOCIATION BRION KANDA "WRITTEN ONCY"
REVYTAX DIRECTOR "WRITTEN ONLY" "CONDITIONAL" GEDCA ART ILAGAN

[Close This Window]

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Message is not flagged. [Flag for Follow Up]
Message has been forwarded in the past.
   Date:
           Fri, 19 Mar 2004 14:47:35 -0800
  From:
           Becky Lujan <beckyl@ite.net>
           [ Add to Address Book | Block Address | Report as Spam ]
      To: Bill Phillips <phillips-guam@excite.com>
      Cc:
           Senator <tonis@ite.net>
Subject:
           FW:
Hey Gang,
Electronic Copy of JMarati's ATM amendment - this is exactly like Banking
Association's proposal except it includes a requirement for surety bond for
applicants and definition of ATMS.
becky
----Original Message----
From: Jackie Marati [mailto:jamarati@bankofguam.com]
Sent: Thursday, March 18, 2004 3:46 PM
To: Becky Lujan
Subject: Re:
Hi Becky:
Let me know if you need anything more.
Regards.
Jackie
Becky Lujan wrote:
>March 19, 2004
>Dear Jackie,
>Could you send us an electronic copy of the draft ATM bill we received on
>February 27th from the Bank of Guam? This was an updated version of the
>original draft you had sent the day before and it included a requirement
for
>a surety for applicants.
>Many thanks.
>becky lujan
>office of senator toni sanford
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Attachment: <u>GuamATMBill_ACAClean1_Feb25-2.doc</u> (39 KB) [<u>Download</u>]



BE IT ENACTED BY THE PEOPLE OF THE TERRITORY OF GUAM:

SECTION 1.	A new Section	is added to the
Section	AUTOMATED TELLER M	MACHINE ENTITIES

CHAPTER 1. GENERAL PROVISIONS AND DEFINITIONS

1000. For the purposes of this Section, the following definitions shall apply:

- (a) "Department" means the Department of Revenue and Taxation.
- (b) "Entity" means and includes individuals, organizations, businesses and other persons acquiring, deploying, operating or maintaining one or more automated teller machines, or which permit one or more automated teller machines to be deployed, operated or maintained on premises controlled by it. "Entity" shall not include banks regulated under Title 11 of the Guam Annotated Code.
 - (c) Automated teller machine shall mean and include:
 - (1) A customer/bank communication terminal ("CBCT") as defined in 11 G.C.A. §106601(c):
 - (2) Any other electronic terminal or device either manned or unmanned which may be activated through an accepted card or other means of access to an account at a financial institution, as such terms are defined in 15 U.S. Code § 1693a of the Electronic Funds Transfer Act; or
 - (3) Any other electronic terminal or device either manned or unmanned which may be activated by the use of a credit card for the purpose of obtaining credit from the card issuer, as such terms are defined in 15 U.S. Code § 1602 of the Truth in Lending Act, other than a device provided and

maintained by the card issuer or under its authority. A device shall not be deemed maintained or provided under authority of the card issuer merely by reason of the fact that credit may be obtained electronically through the device.

CHAPTER 2. REGULATION

- 1010. (a) Every entity shall obtain a license issued by the department for each automated teller machine owned, operated. maintained or deployed.
- (b) The review and approval process for a license under this section shall be conducted by the Guam Banking Board.
- (c) The department may license an entity if all of the following are provided to the department and presented to the Banking Board pursuant to subsection (b):
- (1) The entity submits a comprehensive financial review of its finances as may be required by the Banking Board.
- (2) The entity submits a financial review, as may be required by the Banking Board, of all shareholders holding more than 5% of the outstanding shares, whether voting or non-voting, of each class of common or preferred stock of the entity, all officers, all partners and any agents of the entity, and the entities business tax returns, statements of net worth and liabilities, and proof of ability to support any liabilities to be incurred.
- (3) The entity validates, as the case may be, the identification of all shareholders holding more than 5% of the outstanding shares, whether voting or non-voting, of the common or preferred stock of the entity, all officers, and all partners and any agents of the entity. Validation shall include all of the following:

- (A) Name to social security number matches.
- (B) Criminal record checks.
- (C) Residency verification.
- (D) A check against a list provided by the Office of Foreign Assets Control in the United States Department of Treasury.
 - (E) Business records check.
- (4) The entity submits a review of its current and previous foreign and domestic acquirer business relationships.
- (5) The entity demonstrates that comprehensive and verifiable terminal inventory procedures and controls are established and implemented that identify the location of any and all terminals, whether initially installed at a location or subsequently relocated.
- (6) The entity submits a review of the soundness of its general business and operating practices with respect to its ability to manage the risks inherent in its business, including demonstrating its knowledge of the parties with which it contracts, demonstrating adequate operating reporting practices, and demonstrating adequate record keeping,
- (7) The entity submits information as to the proposed place of operation or deployment of the automated teller machine, and
- (8) The entity shall furnish such other information as the Banking Board may require in evaluating the application for a license.
- (d) The fee to be paid by an entity applying for licensure by the department shall be no less than the fee paid by banks operating automated teller machines on Guam. The fee and all fees related to the licensing of automated teller machines shall cover the costs to the department for licensing the entity.

- (e) Any entity issued a license under this chapter other than an entity which is a financial institution the deposits of which are insured by an agency or instrumentality of the United States of America, shall as a condition to such license furnish to and maintain with the Director of Revenue & Taxation a surety bond, or cash deposit, in the amount of \$1,000,000.00 as security for all claims or demands that may be asserted and sustained against the entity holding the license and related in any way to an automated teller machine licensed to such entity, including but not limited to improper use of information derived from any transactions processed using an automated teller machine licensed to such entity.
- 1011. (a) Upon issuing a license to an entity for an automated teller machine, the department shall provide the entity with a seal for the automated teller machine covered by the license.
- (b) An entity shall place the seal specified in subdivision (a) on each automated teller machine it operates.
- (c) Each license shall be renewed annually and the department shall establish a renewal fee that covers the department's costs which fee shall be no less than the fee paid by banks operating automated teller machines on Guam.

CHAPTER 3. PENALTIES

- 1020. It shall be a misdemeanor punishable by a fine of not more than twenty-five thousand dollars (\$25,000) if any entity does any of the following:
 - (a) Conducts business in Guam without being licensed pursuant to this division.
 - (b) Operates an automated teller machine without a seal as required by Section 1011.

(c) All penalties, fines and licensing fees collected under this Section and from all licensing fees paid by all banks in Guam for the operation of an automated teller machine or customer-bank communication terminal shall be set aside in a separate fund to be utilized by the department to enforce the provisions of this Section.

CHAPTER 4. CRIMINAL OFFENDER RECORD INFORMATION REQUESTS

- 1030. (a) The department may submit fingerprint images and related information to the Department of Justice with respect to the license application of an individual defined under Section 1000 as an entity, for the purpose of obtaining information as to the existence and nature of a record of state and federal convictions and arrests for which the Department of Justice establishes that the individual was released on bail or on his or her own recognizance pending trial.
- (b) Requests from the department for federal criminal offender record information received by the Department of Justice pursuant to this section shall be forwarded by the Department of Justice to the Federal Bureau of Investigation.



First Hawaiian Bank Guam & CNMI Region 400 Route 8 Mongmong, Guam 96910

John K. Lee Senior Vice President Guam & CNMI Region Supervisor

ANTOINETTE (TONI) SANFORD

MAR Q 8 2004

March 8, 2004

TIME 3.5 AND PMAY

VIA HAND DELIVERY

Senator Antoinette D. Sanford
Assistant Majority Leader
Chairwoman, Committee on
Economic Development, Retirement,
Investments, Public Works and
Regulatory Functions
TWENTY-SEVENTH GUAM LEGISLATURE
Hagåtña, Guam 96910

RE: BILL NO. 119 (COR)
AS SUBSTITUTED

AS SUBSTITUTED BY THE AUTHOR AND FURTHER SUBSTITUTED BY THE COMMITTEE ON ECONOMIC DEVELOPMENT RETIREMENT, INVESTMENTS, PUBLIC WORKS AND REGULATORY FUNCTIONS AMENDMENT OF \$106601 OF TITLE 11 OF THE GUAM CODE ANNOTATED

Dear Madam Chairwoman:

On behalf of First Hawaiian Bank ("First Hawaiian"), please accept our comments with respect to the above-referenced bill.

First Hawaiian is in support of the intent of this bill which is to establish an office of an insurance and banking commissioner. Over the years, the insurance and banking industries in Guam have become more sophisticated and complex. As we all know, the Department of Revenue and Taxation, which currently regulates insurance and banking matters, also regulates a myriad of other activities, such as real estate brokering, taxation, securities, motor vehicles, weights and measures, alcohol

Senator Antoinette D. Sanford March 8, 2004

beverage control, and other functions. The Director of the Department of Revenue and Taxation is responsible for ensuring that the laws governing all of these areas are enforced and for responding to inquiries from those regulated in all of these industries. To put it bluntly, the Director of the Department of Revenue and Taxation has more responsibilities than a single individual can handle.

Our one suggestion with respect to this bill is that you might consider adding securities and possibly real estate regulation to the functions of the insurance and banking commissioner. Insurance and securities products are sometimes closely related and intertwined, and having both regulated by the same department or division would enhance regulatory functions and service to these industries.

Another thought we have is that instead of putting the office of the Insurance and Banking Commissioner within the division of the Department of Revenue and Taxation, some thought might be given to establishing a new department headed by the insurance and banking commissioner. This would result in the Department of Revenue and Taxation being split into two entities. The Department of Revenue and Taxation could remain exactly the same and would continue to have oversight and regulatory supervision over taxation (a huge job in and of itself), business licensing, alcoholic beverage control, weights and measures, and motor vehicles. The insurance and banking commissioner could be given oversight over insurance, banking, securities, and real estate.

While this proposal would appear to go against the grain of reorganizing the government by reducing the number of departments, in practical fact, we do not believe this would be the case. The Department of Revenue and Taxation is already broken down into numerous branches or divisions, each of which operates independently for most purposes. This division of the existing Department of Revenue and Taxation seems to make perfect sense and should not create an unacceptable added expense to the government.

Senator Antoinette D. Sanford March 8, 2004

We thank you for allowing us to comment on this bill. Should you have any questions or concerns, please do not hesitate to contact me.

Very truly yours,

JOHN K. LEE



TAKAGI & ASSOCIATES, INC.

Professional Insurance Consultants

March 5, 2004

ANTORETE OF SENATURE ORD

KUR OB LOGA

TIME: AM() Fin()

Senator Antoinette D. Sanford Assistant Majority Leader Twenty Seventh Guam Legislature Suite 15A. Sinajana Mall 777 Route 4 Sinajana, GU 96910

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taaspn@sarpun.com

Subject: Bill 119 (COR) – AN ACT TO REPEAL AND REENACT

CHAPTER 103 OF TITLE 11 OF THE GUAM CODE ANNOTATED AND TO REPEAL CHAPTER 12 OF DIVISION 2 OF TITLE 22 OF THE GUAM CODE ANNOTATED, RELATIVE TO CREATING THE OFFICE OF COMMISSIONER ON BANKING AND

INSURANCE WITHIN THE DIVISION OF

INSURANCE, SECURITIES AND BANKING OF THE DEPARTMENT OF REVENUE AND TAXATION.

Dear Senator Sanford.

Our Company, Takagi & Associates, Inc., is a Guam corporation that is exclusively engaged in the business of insurance. This year marks the thirteenth year of our incorporation on Guam. Our Company is staffed by career insurance professionals. Our officers and managers have a minimum of seven years of insurance experience on Guam. Our President. George Takagi, has 37 years of insurance experience on Guam.

Thank you for introducing and supporting the captioned Bill 119.

We definitely support the concept espoused by this Bill.

The business of insurance is one of the larger commercial sectors on Guam. The <u>Business Almanac of Guam and the Northern Marianas</u> for 2003, published by Glimpses of Guam, Inc., provides this interesting insight:

Senator Antoinette D. Sanford March 5, 2004 Page 2

In 2001, the last year for which reliable data is available:

- ♦ The (total) Gross Business Receipts for Guam was \$3,687,200,000.
- ♦ Insurance Premiums totaled \$241,000,000.
- ♦ Hotel Room Receipts totaled \$194,800,000

The data indicates that the business of insurance represented 6.6% of the total Gross Business Receipts of our entire economy in 2001. The total of the insurance premiums collected on Guam was nearly 24% more than the receipts generated by the entire hotel industry during that year.

A major difference between these two industries is that the business of insurance is regulated by the Insurance Commissioner of Guam. Presently, our law prescribes that it is the Director of the Department of Revenue and Taxation that, simultaneously, holds the office of by the Insurance Commissioner of Guam. This is *in addition* to his duties as the collector of taxes, director of the motor vehicles registration and licensing division, Banking Commissioner, Real Estate Commissioner, etcetera, etcetera, etcetera.

Given the size and the complexity of the insurance business, it seems logical that a more focused approach be given to the regulatory interests of our business. Thus, we strongly support the concept proposed by Bill 119 (COR).

Brion B. Kanda Vice President **GOVERNMENT OF GUAM**

REVENUE AND TAXATION

Gubetnamenton Guåhan

ARTEMIO B. ILAGAN, Director Direktot JOHN P. CAMACHO, Deputy Director Segundo Direktot

08 MAR 2004

The Honorable Toni Sanford
Chair, Committee on Economic Development, Retirement
Investments, Public Works and Regulatory Functions
Twenty-Seventh Guam Legislature
Hagatna, Guam 96910

Re: Bill No. 119 "AN ACT TO REPEAL AND REENACT CHAPTER 103 OF TITLE 11 OF THE GUAM CODE ANNOTATED AND TO REPEAL CHAPTER 12 OF DIVISION 2 OF TITLE 22 OF THE GUAM CODE ANNOTATED RELATIVE TO CREATING THE OFFICE OF THE COMMISSIONER ON BANKING AND INSURANCE WITHIN THE DIVISION OF INSURANCE, SECURITIES AND BANKING OF THE DEPARTMENT OF REVENUE AND TAXATION."

Dear Madam Chairman:

I am in favor of Bill 119 for the following reasons:

- 1. The collection of taxes requires the full attention of the Director. Similarly, the regulation of financial institutions requires the attention of a full time Commissioner.
- 2. The Commissioner must possess minimum qualifications including management positions either in banking, insurance or other fields. In addition, the Commissioner must be appointed by the Governor and confirmed by this Legislature.

However, I must bring to the attention of this Committee that certain provisions of Bill 119 can be further clarified.

- Section 103101 (a) refers to banks and banking including corporate paper, debentures or similar instruments. It is our understanding that corporate paper, debentures or similar instruments are included in the definition of securities under the Uniform Securities Act. However, Bill119 does not specifically refer to securities. If the Committee does not intend to include the regulation of securities by the Commissioner, then this Section is fine.
- 2. Section 103104 (a)(4) refers to the powers of Board and Commissioner relative to insurance. Currently, Guam does not have Certified Financial Examiners (CFE) duly accredited with the Society of Financial Examiners (SOFE) as required by the National Association of Insurance Examiners (NAIC) to be examiner-in-charge in the examination of insurance companies. Also Guam does not have an actuary who is a member in good standing with the American Academy of Actuaries (AAA) to certify to the reserves for losses as stated in the financial statements of

insurance companies. I respectfully propose that the Board and Commissioner be also authorized to enter into a contract for the services required of a CFE in good standing with SOFE and an actuary in good standing with AAA, in the examination of insurance companies.

3. Section 103115 (f) refers to the examination of each state and nationally chartered bank by the Commissioner. It is the position of the Office of the Controller of Currency (OCC) any national bank are exclusively chartered and regulated by the OCC and that state Commissioners have no jurisdiction over nationally chartered banks.

I reiterate that I am in favor of Bill 119.

Sincerely,

Orthwollu ARTEMIO B. ILAGAN

Director and Ex Officio

Banking & Insurance Commissioner

Aturidad Inadilanton



Ikungmihan Guahan

Lieutenant Governor Heo S. Moylan

Governor Felix R. Caminuno

March 8, 2004

Senator Toni Sanford 27th Guam Legislature Hagatña, Guam 96910

Re: Testimony on Bill #119

Dear Senator Sanford,

Thank you for allowing me the opportunity to provide comment on Bill #119, which will amend the current insurance statute to establish a separate Insurance & Banking Commissioner within the government of Guam. On behalf of the Authority, please allow me to stress the positive impact the Bill will have on the island's insurance and banking industries.

Over the past seven years. GEDA has invested significantly in the promotion of Guam as a captive domicile in many different arenas. Specifically, GEDA has presented Guam regionally at the Australasian Risk & Insurance Manager's Association (ARIMA) forums in Australia, the Alternative Risk Transfer (ART) Conferences in Singapore, the Hawaii Captive Forum and at the U.S. Based Risk & Insurance Manager Society (RIMS) conference (the largest industry forum).

Alternative Risk Transfer (ART) tools are becoming a more viable option not only for private, but public sectors alike. The recent passing of Bill #156, which made Protected Cell Captives a part of Guam's offering, and the covering of Guam risk a reality, means Guam may realize modern, technically advanced insurance (financial services) products in the future.

Establishing a separate Insurance & Banking Commissioner would be a step in the right direction in terms of developing technical depth and core competencies in the regulation and oversight of the insurance & banking industry. This change would align Guam's structure to other worldwide competitor domiciles that separate industry regulators from tax collection divisions within the same department. For example, competitor domiciles' Commissioners or Regulators (Caymans, Bermuda, Hong Kong, Singapore) remain separate from their respective country's general governmental operations.

The criteria for selecting the Guam Commissioner, as described in §103102, initially ensures that the commissioner also provide expertise to Guam's (GEDCA's) marketing effort.

Likewise, the Banking and Insurance Board described in §103103, if established, will ensure that key input is obtained from industry stakeholders. Such stakeholder participation would allow for more timely reviews of relative applications for Guam licensure, and provide current market feedback to Government regulators and policymakers.

Lastly, as §103113 describes "Fees to defray expenses of Division", it is GEDCA's hope that any revenues generated from the Commissioner's endeavors be deposited into its own account within the General Fund, so as to become a self sufficient body within the Department of Revenue & Taxation.

Thank you for the opportunity to lend support for Bill # 119. If you have any questions or comments on this testimony, please do not hesitate to let me know.

Respectfully Submitted,

Gerry Perez Administrator

BILL NO.

119 (COR)

As Substituted by the Author and further Substituted by the Committee on Economic Development, Retirement, Investments, Public Works and Regulatory Functions

Hearing date: 3/8/04

Committee Referred: COED

Prepared by: Bill

AUTHOR:

Toni Sanford

MAIN SPONSORS:

None

TITLE:

AN ACT TO REPEAL AND REENACT CHAPTER 103 OF TITLE 11 OF THE GUAM CODE ANNOTATED AND TO REPEAL CHAPTER 12 OF DIVISION 2 OF TITLE 22 OF THE GUAM CODE ANNOTATED, RELATIVE TO CREATING THE OFFICE OF COMMISSIONER ON BANKING AND INSURANCE WITHIN THE DIVISION OF INSURANCE, SECURITIES AND BANKING OF THE DEPARTMENT OF REVENUE AND TAXATION.

[NOTE: This bill has been materially revised from the original publicly heard on June 11, 2003. The last page contains a very brief synopsis of changes and how subsections were shifted into a more logical order.]

INTENT:

Removes the functions of Banking Commissioner and Insurance Commissioner from the duties of the Director of Revenue and Taxation. Creates position known as the Banking and Insurance Commissioner within Rev & Tax.

SECTION BY SECTION

Section 1. Legislative Findings and Intent:

Finds that Guam is one of few jurisdictions that do not have a Commissioner on Banking and Insurance or equivalent. Responsibility overseeing collection of taxes and fees, the auditing and enforcement of Guam's tax codes, and directing other functions of Rev & Tax require full-time attention of Director, therefore Legislature intends to relieve Director of oversight of banking and insurance industries by creating position of Commissioner on Banking and Insurance within the Department of Revenue and Taxation.

Section 2. repeals and reenacts Chapter 103 of Title 11 GCA

Creates the Office of Commissioner on Banking and Insurance within the Division of Insurance, Securities and Banking of Rev & Tax.

- §103101. Establishment. Establishes Office of Commissioner on Banking and Insurance in Division of Insurance, Securities and Banking of Rev & Tax. Defines what constitutes a bank: "references to banks and banking shall include, where applicable, savings and loans, finance companies, mortgage brokers, credit unions, pawnshops, check cashing companies, foreign exchange companies and the like, including any businesses that make loans, accept deposits, sell notes, corporate paper, debentures or similar instruments, operate Automated Teller Machine (ATM) services, or transmit funds."
- §103102. Banking and Insurance Commissioner. Creates position appointed by Governor, confirmed by Legislature, serves under direction of Director of Rev & Tax. Salary is equivalent of Director. Specifies qualifications for position of Commissioner. Specifies powers of commissioner. Deputy Director is NOT eliminated as in original bill.
- §103103. Banking and Insurance Board. Board consists of ten members including Commissioner who is Chair, and replaces Banking Board. Banking Board ceases to exist when act becomes effective. Three members from banking community, three from insurance community, three from general public one of whom may be GovGuam employee are appointed by Governor with Legislative approval. Six members constitutes a quorum and six votes necessary for action. Serve six-year terms except original appointees of which three shall serve two year terms, three shall serve four year terms and three shall serve six year terms.
- §103104. Powers of Board and Commissioner. Regulates procedure and practice. Implement provisions and rules not inconsistent with law under AAA. Specifies powers of Board relative to banking and insurance industries. Board must periodically review existing banking and insurance codes and make recommendations for change.
- §103105. Order of the Commissioner. Findings, decisions and orders of Commissioner in writing are deemed orders. States what orders should contain. States how orders should be transmitted.
- **§103106. Hearing.** Any person directly affected by order of the Commissioner may request hearing on matter.

- §103107. Enforcement of Orders. Commissioner may apply for enforcement of order to Superior Court.
- **§103108.** Court Review. Persons aggrieved by Board may appeal to Superior Court.
- §103109. Other Employees. All employees except Commissioner are classified. Commissioner may delegate his powers to employees in division and may designate employee to perform his duties.
- §103110. Banking or Insurance Interests of Officers and Employees. Employees of Division shall not work for or be shareholders in banks or insurance companies or receive directly or indirectly payment or gratuity. Employees may be account holders.
- **§103111. Bond.** Commissioner and employees are prohibited from banking and insurance activities except as account or policy holders. Commissioner must be bonded in amount to be determined and approved by Governor but not less than \$10,000. Bonds are required for handling money or securities.
- §103112. Limitation of Personal Liability. Members of Board and employees not liable in civil action for damages while performing job in good faith.
- §103113. Fees to Defray Expenses of Division. Commissioner shall charge examination fees. Board may implement new or revised fees through AAA. Fees are to be paid directly to General Fund
- §103114. Commissioner's Annual Report. Commissioner submits report annually 60 days after end of each fiscal year. Report to include text of all rules adopted since last report; recommendations for legislation; status of each bank; summary of changes since last report; conditions of every insurer, general condition of insurance business and interests in Guam.
- **§103115.** Examinations and Reports. Commissioner shall examine condition of each bank once each year. Board determines need and frequency for examination and reporting of insurance companies. Results of Federal examinations or portions may be used in lieu of similar local exams or portions.

§103116. Records of the Division. Records confidential. Records shall be retained for five years. Copies on file with Commissioner may be certified as true copies by Commissioner and introduced in evidence pursuant to Guam law. Commissioner shall establish fees for copies of documents through AAA.

§103117. Preservation of Records. Banks and insurance companies shall retain business records for prescribed periods. Banks and insurance companies shall retain books and records required.

§103118. Standards in Regulations. Rules and regulations made shall be in best interests of maintaining sound banking and insurance systems, security of deposits, preservation of liquid position of banks and sound insurance system.

§103119. Practices Injurious to Free Competition. Controlling rates, commissions or compensation not allowed. Boycott, coercion, intimidation or monopoly not allowed.

Section 3. Repeals Chapter 12 of Division 2 of title 22GCA. Original Insurance Commissioner statutes now incorporated into this act.

Section 4. Indicates new references for Insurance Commissioner and Banking Commissioner

Section 5 Severability clause

COMMENTS

This is a revised version of Bill 119 publicly heard last year on June 11. Combines some statutes regarding regulation of banking and insurance industries under one chapter within 11 GCA.

Having a Commissioner on Banking and Insurance will relieve the Director of these responsibilities and give him more freedom to concentrate on collecting taxes.

Most jurisdictions have separate banking and insurance commissioners, and nearly all have their own departments. Not practical in Guam because we are too small.

Earlier version eliminated deputy director, this bill does not. Is there a need for a deputy with these banking and insurance duties taken from the Director?

Will the deputy position remain after reorganization takes place. Not likely to find a qualified individual at the salary of director.

Existing Banking Board will be eliminated when act becomes law. Governor will need to make appointments quickly, or expiration date of Banking Board could be added for instance, in §103103 (j) it could read:"90 days following Upon the effective date of this act the Banking Board shall cease to exist and shall have no further authority to act."

IMPACTED GROUPS

Banks, Insurance Companies, all consumers

ESTABLISHED POSITIONS

Administration, banking association supports

FUNDING SOURCE

General Fund, fees

FED APPROVALS/INVOLVEMENT

Federal guidelines and laws concerning banking and insurance

WHO ADMINISTERS

Rev and Tax

TYPE OF ISSUE

Regulatory, Banking, Insurance

NOTES ON CHANGES Between B-119 Substituted by Author and B-119 Further Substituted by Committee

SECTION 1

No changes

SECTION 2

- 103101 Adds ATM operators to definition of bank services
- 103102 Deletes removal of Deputy Director

Adds "investment banking and securities" to qualifications

Adds insurance experience to qualifications

Adds insurance oversight as part of powers

• 103103 Moved from 103106

Board composition changed to 10 members with a quorum of six

Initial appointments are staggered, three serve two years, three serve four years, three serve full six year terms

Banking board ceases to exist on effective date of this act

• 103104 Moved from 103107

Adds powers relative to insurance

Requires Board to continuously review laws regulating banking and insurance and make recommendations for changes

- 103105 Orders amended based on Oregon code
- 103106 Moved from 103117

Minor edits

- 103107 Moved from 103118
- 103108 Restrictive and questionable language removed
- 103109 Moved from 103103

Bonding moved to 103111

• 103110 Moved from 103113

Adds financial interest language from 103111

• 103111	Moved from 103104
	Moves financial interest paragraph to 103110
	Adds bonding for employees as determined by Board from 103109
	Adds Board determination for commissioner's bonding
• 103112	Moved from 103114
• 103113	Moved from 103110
	Adds language to allow implementation of fees through AAA
• 103114	Moved from 103111
	Subsection rewritten for clarity
• 103115	Moved from 103109
	Adds language to allow usage of portions of federal examinations in lieu of portions of local examinations
• 103116	Moved from 103112
	Adds language to allow true copies to be used as originals in evidence pursuant to Guam law
	Adds provision to allow fees and regulations for record preservation to be adopted through AAA
• 103117	Moved from 103115
	Minor edits throughout subsection
• 103118	Moved from 103116
	Minor edits
• 103119	No changes
SECTION 3 No changes SECTION 4 Minor edits	
SECTION 5	
No changes	